

8th Capacity Building Seminar in General Insurance



Hitesh Kotak

CEO, Munich Re India

Hitesh started his career with Munich Re in 2014. He is the CEO of India Branch since February 2017 and is responsible for the Non-Life business from India & the Indian sub-continent. Prior to his current role, he was the Chief Representative of India Liaison office of Munich Re. He joined Munich Re after spending thirteen years with a primary insurer with experience in Product management, Bancassurance, International business and Reinsurance. Prior to his insurance experience, Hitesh had spent two years in the Automobile industry. He is a Mechanical Engineer with Post-graduation in Business Management and is a Fellow of Insurance Institute of India.



Navneet Bhatt

VP & Head – Auto & Actuarial Analytics

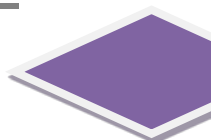
Tata AIG General Insurance Company Limited

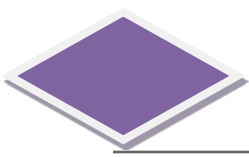
He is an MBA - Finance (Executive Program in Management) from Loyola Institute of Business Administration and Bachelor of Science with Distinction in Physics in graduation from Dr H.S.V.V Sagar or Sagar University M.P. A Student Member of IAI, Mumbai and IFoA, London. Total Experience of 17 years in Core Actuarial, Underwriting, Business Process Reengineering, Claims and Direct Branch Operations. Currently working as Vice President & Head – Auto & Actuarial Analytics

Previously Navneet has worked as Pricing Lead - Manager (Actuarial & Analytics)

Role Summary: Pricing models for all Products of the company. Full GLM exercise for all Auto products. Third Party Loss Mitigation Strategy & as Assistant Manager (Actuarial). Role Summary: Estimation of the Statutory Liabilities, Financial Conditional Report, Economic Capital Report Assets Liability Matching Model. 2001 Actuarial Batch - LIC of India. Worked with LIC from Sept'01 to Aug'08 – Valuation, NB-UW & Actuarial, Claims, CRM & Legal and Direct Branch Ops. Principal Conveyor to Zonal Claims Review Committee - 4 years consecutively. Pivotal in designing various processes into current form used by CRM, Claims & Legal Department – curbing early claims

Badminton player @ University level.





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Sameer Kakrambe

Senior Manager

HDFC Ergo General Insurance Co Ltd

I have been working in General Insurance for over 5 years and have extensively worked on Actuarial Risk Pricing for Motor and Health portfolios using GLM spanning various geographies like UK, France, Turkey, Gulf countries, Singapore. I am currently working with HDFC ERGO General Insurance. I hold a B.E.(Hons.) Mechanical Engineering and M.Sc.(Hons.) Mathematics from Birla Institute of Technology and Science, Pilani



Sanjay Datta

Chief- Underwriting, Reinsurance and Claims

ICICI Lombard General Insurance Company Limited

Mr. Sanjay Datta is Chief of Underwriting, Reinsurance & Claims, ICICI Lombard General Insurance Corporation Limited, the largest private sector general insurance company in India. With over 30 years of experience in General Insurance, Mr. Datta was a part of the start up team at ICICI Lombard in 2001. At ICICI Lombard, Mr. Datta is currently responsible for Underwriting, Reinsurance & Claims function across the organization. He heads customer service for all product lines of the business and spearheads risk management, underwriting discipline and quality service delivery across Wholesale and Retail products.

