

Date: 20-21 February, 2017 (Monday- Tuesday)

Venue: Novotel Mumbai Juhu Beach, Balraj Sahani Marg, Juhu Beach, 400 049, MUMBAI;

Tel (+91)22/66934444

Speakers Profile



Sanjeeb Kumar

President

Institute of Actuaries of India

Sanjeeb Kumar is currently the President of Institute of Actuaries of India. He has served the actuarial professional in India in various committees and advisory groups.

Sanjeeb's experience in life insurance industry in India spans over 27 years working in LIC and with private insurers. Currently he is working with Aviva India as the 'Appointed Actuary & Chief Risk Officer'. He has worked in the areas of Product Development, Pricing, Embedded Value Reporting, Solvency II Reporting, Risk Management, Statuary Valuation & reporting, Reinsurance, and financial management.

During his professional journey he has had extensive interactions with the regulators and the Board on different actuarial as well as Organization's Operational matters.

He believes that Actuarial is the highly esteemed profession which offers as many opportunities as challenges.



Nileshe Sathe

Member (Life)

IRDA

Mr. Nileshe Sathe has taken over charge as Member (Life) on 1.7.2015. Before joining IRDAI, he was CEO and Director of LIC Nomura Mutual Fund AMC for a period of three years. Before that he headed the Northern Zone of LIC of India as Zonal Manager, in-charge of Marketing and Administration of seven states and one Union Territory in the North spreading from J&K to Rajasthan. He held various positions in LIC of India, as Executive Director of a Marketing Channel, Chief (Pension & Group Schemes Dept.) and Sr. Divisional Manager of Mumbai Division of LIC. He worked with Bank of India and Canara Bank for over 5 years before joining LIC Of India as a Direct Recruit Officer. He brings with him a rich experience of over 3 decades in the Banking, Insurance & Mutual Fund Industry.

He is a post graduate in Commerce and has passed Banking Exam conducted by Indian Institute of Bankers.

He represents IRDAI on the Implementation Committee of International Association of Insurance Supervisors (IAIS), Basel, Switzerland.

He enjoys classical, vocal and instrumental music and associates with Marathi theatre.



Abhay Tewari

Appointed Actuary
Star Union Dai-ichi Life Insurance

Abhay Tewari is currently working as Appointed Actuary with Star Union Dai-ichi Life Insurance. He is working in the insurance sector since 2001 when it was opened up. Prior to that had worked with Ernst & Young and SEBI, the capital market regulator.

Abhay is associated with the Institute of Actuaries of India as the Honorary Secretary of the Council. He is a Fellow Member of the Institute of Actuaries and Institute and Faculty of Actuaries. He is a CFA Charter Holder from CFA Institute in USA & PGDBA from ICAI Business School



Udbhav Gupta

Corporate Vice-President
Max Life Insurance

Udbhav is a fellow of the Institute of Actuaries of India and Institute and Faculty of Actuaries, UK. He has over 10 years of experience in the life insurance industry in India. Prior to Max Life Insurance, Udbhav worked with Towers Watson for over 6 years. He graduated in Economics from St. Stephen's College, Delhi University.



Jose C John

Appointed Actuary
Max Life Insurance Co Ltd

Jose is a Fellow of the Institute and Faculty of Actuaries, UK and the Institute of Actuaries of India. Prior to joining Max Life, Jose was working in the UK where he worked with couple of the major UK insurance players in various actuarial roles.



Rajesh Dalmia

Senior Partner
Ernst & Young's

Rajesh Dalmia is a senior Partner with Ernst & Young's India practice, providing advisory services to Insurance companies. He has been working in the insurance industry for 15+ years as a consultant, and has also served as an Appointed Actuary for one of the largest Indian Insurers. As Appointed Actuary, Rajesh has had extensive interaction with the Board and the regulator on various actuarial matters.

Rajesh has deep experience and expertise in the areas of modelling various insurance products and projections. Rajesh is the peer reviewer to a few insurance companies in India. He has also led the statutory valuation and embedded value projects for various insurance companies.



Sanjeev Kumar Pujari

Executive Director (Actuarial & Risk)
SBI Life

Currently, Executive Director (Actuarial & Risk) at SBI Life. Prior to this, was Appointed Actuary with the same Company.

Joined LIC as a Direct Recruit Officer in 1985. Total of 22 years spent with LIC in various positions from Marketing to IT and Actuarial, in various locations. Out of this, 8 years in UK: 4 years with Axa Sunlife, Bristol (UK), 2 years with Swiss Re (UK) and 2 years with LIC's Branch Office in London.

Actuarial positions in LIC include Head (Valuation) (2003-2006) and Head (Pricing) (2000-2002).

Fellow of the Institute of Actuaries (UK) and the Institute of Actuaries of India.

Professional activity: Contribution as part of various committees of the Institute of Actuaries and other committees.



V Rajagopalan

Mr V Rajagopalan is a Fellow of the IAI. He is also a Fellow of the UK Profession and an Associate of the Society of Actuaries, USA.

He has varied experience in the life insurance area from 1966 - having worked in LIC in different offices and different functions until 2000 and in ICICI Prudential Life Insurance Company from its beginning till 2006 as the Chief Actuary and Appointed Actuary. He had overseas assignments in insurance companies in Zambia and Bahrain and in the office of the Commissioner of Insurance at Nairobi, Kenya. He was also associated with the IAI in various capacities over the years.



Philip Jackson

Consulting Actuary
Milliman

Philip is a consultant in Milliman's life insurance practice, based in Mumbai. He supports projects in India and across Asia.

Philip's experience in Asia extends throughout the insurance value chain. Originally with a consumer focus, he worked in both retail product design and later as head of group products for Birla Sun Life Insurance. Now at Milliman, Philip works extensively with shareholders on mergers and acquisitions.

As a consultant, Philip has worked in reserving, actuarial modelling, peer review and financial reporting. Before moving to India, Philip was based in London with Towers Watson's risk consulting practice.

Philip holds a Master of Mathematics degree from the University of Warwick, United Kingdom



Kshitij Sharma
Executive Director
Ernst & Young

Kshitij Sharma is an Executive Director with Ernst & Young and works as part of the Risk Advisory Services. Kshitij has over 12 years of consulting experience, both in India as well as diverse international experience in multiple countries in Europe, Asia and Middle-East. While he specialises in life insurance, he also has experience of other actuarial fields including health, pension and investments, as well as exposure to business strategy and IFRS implementation related assignments. He is a member of IAI, India's Life Insurance Advisory Group.



Vivek Jalan
Director & Practice Leader – Insurance Consulting
Willis Towers Watson

Vivek Jalan leads the insurance consulting practice of Willis Towers Watson in India. He joined Towers Watson in 2005 and since then has been involved in various projects related to statutory valuations, embedded value reporting, with-profit fund management and product developments for a wide variety of clients based in India as well as other markets. He has been Appointed Actuary Peer Reviewer as well as Independent Actuary in With-Profit Committee for various life insurers in India and led several appraisal value review projects in Indian market. He is also an Appointed Actuary for a life insurance company based in Sri Lanka. Prior to joining Towers Watson, he has worked with life insurance companies in India for around six years.

Vivek is a Fellow member of the Institute of Actuaries of India and Fellow of the Institute and Faculty of Actuaries, UK. He holds a Postgraduate Diploma in Business Administration with specialization in Finance. He qualified as a Chartered Financial Analyst from the Institute of Chartered Financial Analyst of India in 2000.



Sanket Kawatkar
Principal and Consulting Actuary
Milliman

He is the head of Milliman life insurance consulting practice in India and is based in Mumbai. He has been a consultant for over 15 years and is well known in the industry.

Prior to Milliman, Sanket worked with Watson Wyatt (now Towers Watson) for more than eight years and was responsible for the growth of its life insurance consulting practice in India. Sanket has also worked with the AIG group in Singapore and in India for over six years. His experience in AIG covered the roles of the actuary for the company's life insurance venture in India in its initial years, as well as that of a member of the actuarial team in Singapore, involved in product development and pricing, statutory valuations and experience analysis.

Sanket has consulted with almost all the life insurance companies in India in various areas. Sanket has been a member of the Life Insurance Advisory Group of the actuarial profession in India and has also been a speaker at various forums over the past several years.

He is a Fellow of the Institute of Actuaries (UK) and a Fellow of the Institute of Actuaries of India.



Ashish Vohra
Executive Director and CEO
Reliance Nippon Life Insurance Company Limited

Ashish Vohra is the CEO of the Reliance Nippon Life Insurance – one of India's leading, non-bank promoted, private sector life insurance companies.

Ashish joined Reliance Nippon Life Insurance from Max Life Insurance where he spent 8 years and served as Senior Director and Chief Distribution Officer responsible for building balanced multi-channel distribution across the nation, increasing agency productivity, acquiring key partnership and bancassurance tie-ups, and developing new channels of distribution.

A Mechanical Engineer from IIT BHU and an MBA from IIM Bangalore, Ashish has over 25-years of experience from working with companies including Max Life Insurance, Fullerton India Credit, Citibank and Eicher Motors Ltd.



Sunil Sharma
Appointed Actuary & Chief Risk Officer,
Kotak Mahindra Old Mutual Life Insurance Limited (KLI)

Sunil Sharma is Appointed Actuary and Chief Risk Officer at Kotak Mahindra Old Mutual Life Insurance Limited. He is responsible for ensuring the solvency of KLI at all times. He also advises the management on Enterprise Risk Management, Business Mix, Product Features, Product Development, Product Pricing and Reinsurance.

Sunil has over 26 years of experience in the insurance sector globally. He has worked in the life insurance & reinsurance practice areas across India, USA, UK and South East Asia. In his immediate prior assignment, he was Senior Vice President and Head of Actuarial at ICICI Prudential Life Insurance Co. Ltd. Prior to that he has worked in various positions with Swiss Re in Singapore and United Kingdom office, GE Financial Assurance in US and Life Insurance Corporation of India.

Sunil proactively contributes his domain knowledge and expertise to the industry. He is also an elected council member of the Institute of Actuaries of India (IAI) and Chief Editor of Actuary India magazine. Sunil is a qualified Actuary and a Fellow Member of Institute of Actuaries, UK (FIA) and Institute of Actuaries of India (FIAI).



Kailash Mittal
Director – Advisory Management
KPMG

Kailash has close to 13 years of experience, with around 11 years with ICICI Prudential, and currently leads the Actuarial Practice for KPMG in India.

Kailash's dominant experience and strengths include Product strategy and pricing, Embedded value and Appraisal valuation, Business planning and financial condition stress testing (FCR), Enterprise risk management - Solvency II and Risk Based Capital.



N .M. Govardhan

Executive Trustee LIC Mutual Fund (1993-94), Chief Executive Jeevan Beema AMC(LIC Mutual Fund)(1994-96), Chairman (Chief Executive) LIC (1996-97).Chairman, LIC Housing Finance. Chairman, Jeevan Bima Asset Management Company Chairman, LIC International(Bahrain). Member Interim Insurance Regulatory Authority, Government of India at Delhi. (1996), Internal Actuary, Insurance Regulation Department, Bank Negara Malaysia(Central Bank of Malaysia),Kuala Lumpur ,Malaysia (from Dec97 to Sept 2003) Consultant Actuary to Beema Samiti,Insurance Regulator in Nepal(2006-till date)

Directorships at Present: Indian Institute of Risk Management, Hyderabad.

- Past President Actuarial Society of India.
- Member IRDA- KPN Committee on revision of Insurance Act.(2005)
- Member IRDA- Actuarial Review Committee-Reviewing Actuarial Valuation Reports Of Life Insurance Companies (2005-2011)
- Member IRDA –Insurance Advisory Committee(2006-2015)

- Member ,Professional affairs Advisory Committee, Institute of Actuaries of India (2008-10)
- Chairman IRDA Committee on “Distribution Channels”(2009)
- Member IRDA Consultative Committee (2007-11)
- Member, Life Insurance Advisory Committee, Institute of Actuaries of India (2010-till date)
- Actuary to Beema Samiti, Insurance Regulator in Nepal(2006 till date)

Long Career of over four decades in Insurance covering all areas of Marketing, Investment, Actuarial, Administration, Management in India, Zambia, Bahrain, Mauritius, UK, Kenya and Malaysia. Experience in Insurance Regulation in India, Nepal and Malaysia as Actuary in Insurance Regulation Department, Bank Negara Malaysia (Central Bank of Malaysia, which supervises and regulates Banking and Insurance in Malaysia). Led a team to develop Risk Based Capital in Insurance Companies in Bank Negara, Malaysia.



Anil Kumar Singh
Chief Actuarial Officer
Birla Sunlife

Anil has done his Master in Statistics from Lucknow University and qualified as Fellow Actuary of Institute of Actuaries of India in 2002. In the past he worked with Bajaj Allianz Life Insurance as Chief Actuary and Appointed Actuary for close to 7 years. Currently he is working with Birla Sun Life Insurance as Chief Actuarial Officer and Appointed Actuary since January 2013.

The main area of his work experience covers product management, pricing, statutory valuation, EV/MCEV valuation and reporting to Shareholders, business planning, underwriting and risk management in life insurance companies. Also he has worked on couple of projects related with mergers and acquisitions.

He has been involved in academic activities as well with the Institute of Actuaries of India mainly as a member of various advisory groups and as marker, examiner and paper setter.



Satyan Jambunathan
Chief Financial Officer,
ICICI Prudential Life Insurance Company Limited

Satyan Jambunathan is Chief Financial Officer at ICICI Prudential Life Insurance Company Limited, having responsibility for Finance and taxation, BIU, Legal and Corporate Communications. Prior to that he was the Chief Actuary with responsibility for Actuarial, Product and Risk functions. He is a Fellow of the Institute of Actuaries of India.

Prior to joining ICICI Prudential, he was with the Life Insurance Corporation of India in various roles in Actuarial, Underwriting and Investments.



Abhimanyu Dasgupta
Senior Manager
Deloitte Consulting LLP

Abhimanyu specializes in the design, development and deployment of data science algorithms in the financial services sector. An honors graduate in Statistics from the Indian Statistical Institute and on the cusp of being a designated Actuary with the Casualty Actuarial Society of USA, Abhimanyu has led the development of pricing, risk management, customer segmentation, marketing analytics, optimization and actuarial reserving solutions for leading businesses across the globe.

He leads the FSI practice of Advanced Analytics professionals at Deloitte Consulting and has grown the practice from its nascence in 2006 when he'd joined as a rookie. His deep expertise in both analytics and actuarial science uniquely positions him as a key thought leader in the insurance analytics domain in US and India. As a young data scientist, he was instrumental in helping develop the first ever claims predictive model in US. This pioneering approach is a pending patent in his name. Since then, he has stretched his expertise across life insurance, retail and several other sectors. A trusted advisor to business leaders globally, he excels at deriving measurable and actionable insights from complex data and using them effectively to realize tangible business value. He is the only data scientist to be honored with Deloitte's prestigious RMP award, an award that recognizes the top 1% consultants.

Abhimanyu is an active contributor in external forums including events organized by the IAI and ICADABAI where he has spoken on the advent of advanced analytics and its applications in various fields including Underwriting, Pricing and Claims Management. Among other roles, he also serves on the Advisory Committee on Analytics of IAI today.

He was recognized as one of India's top 10 data scientists by Analytics India Magazine in 2016.



Mihir Vora
Director & Chief Investment Officer
Max Life Insurance

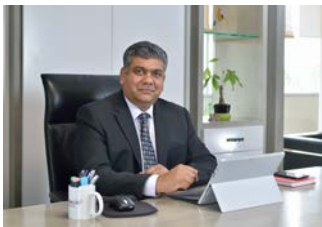
Mr. Mihir Vora is Director & Chief Investment Officer at Max Life Insurance. He is responsible for creating the Investment strategy and leading all aspects of the company's Funds Management function.

A Mechanical Engineer from the Maharaja Sayajirao University, Baroda, Mihir also holds a Post Graduate Diploma in Management from Indian Institute of Management, Lucknow. Additionally he is also a certified Chartered Financial Analyst from the CFA Institute, USA.

Mihir has more than 20 years of in-depth experience across asset classes including Equity, Fixed Income & Hybrid funds and has previously managed large equity AUM of over USD 1.5 Billion. He has launched and managed a wide gamut of funds including large-cap, mid-cap, multi-cap, sector and thematic funds. He has a long and consistent track record and has successfully turned around fund performance multiple times in his

career. He has also in the past, built performing teams and has demonstrated expertise in managing risk and investment processes and systems.

In his previous assignment, Mihir was with Birla Sun Life Asset Management, where he was working as the Chief Investment Officer – Offshore. His responsibilities included overseeing and growing assets of the offshore business, comprising listed funds and institutional mandates across equity and fixed income strategies. He has also worked with HSBC Global Asset Management and ABN AMRO Asset Management, leading the investment strategy, research and portfolio management for all equities funds. In the initial part of his career, Mihir worked with ICICI Prudential and SBI Funds Management as Fund Manager.



Kshitij Jain

**Managing Director & Chief Executive Officer
Exide Life Insurance Company Limited**

Kshitij Jain is the Managing Director & CEO at Exide Life Insurance Company Limited. He joined the Company as a founding team member in Dec '2000 and was initially responsible for leading sales and distribution. He was promoted as the MD & CEO of the Company in June 2006 and has been responsible for the many firsts that Exide Life Insurance has brought to the Indian Life Insurance Market. Under his leadership, Exide Life Insurance has become an established and profitable company serving over 10 lakh customers in over 200 cities in India. Prior to joining Exide Life Insurance, Kshitij spent 10 years at Xerox in various roles in Sales and Marketing. .

He is a graduate in economics from Sri Ram College of Commerce, University of Delhi and has completed his Advanced Management Program from Wharton Business School, University of Pennsylvania, Philadelphia, USA.



Shyamsunder Bhat

**CIO,
Exide Life Insurance**

Shyamsunder Bhat is the Chief Investment Officer (CIO) at Exide Life Insurance. He has been with the company since September 2010. He has an experience of more than 22 years in fund management. Prior to joining Exide Life Insurance, Shyam has worked with two mutual fund companies - initially as a part of the start-up team at Tata Asset Management Ltd for 10 years and later at Principal PNB Asset Management, where he then worked for more than 6 years. He is an Electrical Engineer from VJTI (Mumbai) and a post-graduate in Management (M.M.S. Finance) from Narsee Monjee Institute of Management Studies.



MSVS Phanesh

**Head of Life & Health Valuation Teams
SwissRe Global Business Services India (Pvt)**

Phanesh has been working with SwissRe Global Business Services India (Pvt) Ltd since August 2016 as Head of Life & Health Valuation Teams in Bangalore. Prior to that spent about a decade with PnbMetLife India Insurance Co.Ltd in the roles of

Appointed Actuary & CFO and about 3 years with Tata AIA. Started career with LIC of India and worked in Operations, Investments & Actuarial functions over a span of about 12 years.

He is a Fellow of Institute of Actuaries of India and Institute & Faculty of Actuaries of UK.



Bikash Choudhary

**Appointed Actuary & Chief Risk Officer
Future Generali India Life Insurance Company Limited**

Bikash is a Fellow of Institute of Actuaries of India and Institute and Faculty of Actuaries, UK.

He has 14 years of work experience in Life Insurance Industry working on various markets including India, UK, Sri Lanka, Singapore, Hong Kong etc.

Bikash joined Future Generali 3 years ago and is currently working as an Appointed Actuary & Chief Risk Officer.

Prior to joining Future Generali India life, Bikash had spent about 6 years in Willis Towers Watson (erstwhile Watson Wyatt) as a senior consultant working in actuarial domain. He has also worked with Bajaj Allianz Life Insurance and Aviva Life Insurance.

Bikash is an active member of Institute of Actuaries of India and is involved in various academic activities including member of advisory group on risk management, chairperson of working group on coaching and counseling of students, past member of the Advisory Group on Examination etc.

Bikash is an M.Tech from Indian Statistical Institute, Kolkata and has done his M.Sc in Statistics from Hindu College, University of Delhi.



Sandeep Batra

**Executive Director
ICICI Prudential Life Insurance Company Limited**

Sandeep has been working with ICICI group for the last 16 years. He has been a founder member of the ICICI Prudential Life team and worked with the company as the CFO till 2006, after which he moved to ICICI Bank as group compliance officer. He joined back ICICI Prudential Life as Executive Director in January 2014. His current role encompasses the functions of Investments, Actuarial, Finance, and Risk & Compliance.

Recently he led the team which completed India's 1st Insurance IPO.

He is a Chartered Accountant (1987) and Company Secretary (1993) by qualification.



P K Arora
Deputy Zonal Manager
Life Insurance Corporation of India

A Fellow member of the Institute of Actuaries of India, Graduated in Commerce from Punjab University, a qualified Cost Accountant and has about 31 years of experience in life insurance industry.

Joined LIC as an assistant in the year 1986. Work experience in Life Insurance Corporation of India includes: Handling of claim and Policy Servicing operations for six years, IT for three years, Handling of marketing assignment as a Branch in-charge for eight years, primary market debt, equity operations for two years, NPA recovery operations for three years and treasury operations of LIC for three years.

Worked as a Product Actuary for two years and Appointed Actuary for four years.



Saisrinivas Dhulipala
Chief Actuary
Bajaj Allianz Life Insurance Co. Ltd.

Sai Srinivas Dhulipala is an Actuary and currently working as "Appointed Actuary" of Bajaj Allianz Life Insurance Company.

Sai has got a work experience of more than 22 years in the areas of life insurance and life reinsurance. He worked in Pricing, Valuation, Reporting and Reinsurance. He also worked on various committees set up by regulator and profession. He is a Fellow of 'Institute of Actuaries of India'. He did his B.Sc from Andhra University in 1993 and won many awards and scholarships for his academic excellence.



Srinivasa Rao
Managing Director
Munich Re

Srinivasa Rao joined Munich Re in 2011. He has over 26 years of experience in the life insurance industry. He is Managing Director for Munich Re's Life and Health business in India and Sri Lanka. Previously he has held senior positions as Chief Actuary, Head of Corporate Actuarial Services, Head of Pricing and Mortality Research in Insurance / Reinsurance companies. He has held Actuarial positions with insurers in the public sector and private sector.

He is a Fellow of the Institute of Actuaries, London, UK & Fellow of the Institute of Actuaries of India.

He has experienced in the following:

Product Development and Pricing – Srinivasa was involved in designing and pricing Health and Group products for a Private sector life insurer’s product development team. During his stint as Chief Actuary with a Reinsurer, Srinivasa was involved in the product discussions with clients and facilitated finalisation of products. Whilst at a UK based annuity provider, he recruited, trained and developed the Pricing and Mortality team’s competence in pricing UK Defined Benefit pension benefits. These experiences translate into Srinivasa assisting Munich Re’s clients to achieve optimal product designs and competitive terms.

Statutory and Financial Reporting – Srinivasa led the Valuation team as Head of Corporate Actuarial Services with a Reinsurer and he was actively involved in the preparation of the statutory reserving bases. Srinivasa Rao was a key member of the Actuarial and Finance function responsible for the processes, procedures, principles, delivery and development of the valuation function in India.

Professional Matters – Srinivasa has been actively involved in the conduct of the Actuarial Examinations of the Institute of Actuaries UK and also Institute of Actuaries of India. He has contributed as an Examiner /Assistant Examiner. He has served as Chairman of the Examination Advisory Group and also as a member of the Administration Group in the Institute of Actuaries of India.



Lee Waddle
Chief Risk Officer
Aegon Life Insurance Company

Lee Waddle is a Fellow of the US-based Society of Actuaries and a CFA® charter holder. Lee has worked in the US, the Netherlands, and India in various actuarial capacities with a primary focus on quantitative risk management.



Sagar Lakhani
Partner
KPMG

Sagar is a Member of the Institute of Chartered Accountants of India

He has been a member of the firm’s financial services practice since 2002 and has worked with insurance companies, banks and financial institutions on audit and securities offering assignments in India and the UK.

During his auditing career, Sagar has built up diverse international experience whereby he has serviced clients in one of the key emerging markets i.e. India as well as in the developed and mature western market i.e. London.

Sagar’s FS experience has seen him service Life and General Insurance clients as well as Banking clients operating in the Corporate and Retail Banking space as well as the Investment Banking space

Sagar is currently the engagement partner on the US GAAP audit of the largest private sector general insurance company in the country as well as the group engagement partner on the US GAAP audit of the largest private sector Bank in the country.

Sagar's London experience has seen him lead and play a key role on some of KPMG's Global clients. He is also active in presenting in events organised by forums such as the Institute of Chartered Accountants of India, IRDAI etc.



Eric Anklesaria

**Partner, Management Consulting - Financial Services IT Advisory
KPMG**

Eric has recently joined KPMG from Ernst & Young LLP in India where he was Financial Services IT Advisory and Public Sector Banking leader. With over 14 years of experience in delivering advisory and management consulting services, he specialises in technology and business process solutions for diversified financial institutions across Banking, Payments, Asset Management, and Insurance industry sectors. Eric's broad experience encompasses large-scale core banking advisory and program management, IT strategy definition, packaged application selection and implementation, payments advisory, information management design.

Eric has been nominated and serves an active member of the Ministry of Finance committee on IT for the Financial Services sector and he has also had the privilege of chairing and placing the report to the Indian Banking Regulator (RBI) and the Ministry of Finance on the reforms needed in the Indian Payments and Settlement act and systems.

A partial list of Eric's select professional experiences, include:

- 10 Indian Public Sector Banks – Led a team to provide business and technical support to 10 of the largest Indian public sector banks for design, selection and rollout of the Core Banking Solution. Each of the Banks had more than 1000+ branches spread across the country and some Banks had a large international presence. The engagements covered all areas of banking – retail, SME, corporate, trade finance, treasury, CRM, loan origination and data warehousing. Various services provided include; IT strategy definition, vendor system model analysis, project management and planning, business analysis and requirement definition, validation and management design, testing assistance, customization review, data migration assistance and rollout assistance.

Global and Domestic Banks – Led the engagement and team for implementation of OFSAA Asset liability management, Funds transfer pricing, cost allocations and credit risk system across 3 large domestic private banks, 2 of the largest government banks and 2 of the large European banks. The services provided include; implementation planning, business and system requirement documentation, ETL design, system design, system configuration, system and functional testing, pilot run and go-live.

He is Post graduate in business administration – XLRI Jamshedpur, G.N.I.I.T in software technology and systems management, certificate in Consumer Banking – Bombay Management Association & Certificate in strategic planning of information systems – IIM Ahmedabad



K S Gopalakrishnan
CEO
Aegon Life Insurance Company

K S Gopalakrishnan is a graduate in Mathematics and a fellow member of the actuarial bodies of India, Canada and the UK. He has been associated with the actuarial profession since 1989 doing several volunteer activities including being member of the governing Council and Presiding Officer of the Disciplinary Committee. He has been the Vice President of the Institute of Actuaries of India.

He has more than 30 years of work experience in life insurance. After working in LIC for 12 years, he worked with ICICI Ltd, Birla Sun Life Insurance and Bharti AXA Life Insurance. He is currently the CEO of Aegon Life Insurance Company in India, a joint venture between The Netherlands headquartered Aegon and the Times of India Group. His accomplishments include leading the 1994-96 mortality investigations, pioneering unit linked life insurance products with investment guarantees and pioneering the online term insurance product.

Gopikrishna Shenoy
Chief Officer of Investments
SBI Life

Mr. Gopikrishna Shenoy joined SBI Life in January 2005 and currently is Chief Officer of Investments.

SBI Life is one of the largest insurance companies in India with a portfolio of Rs.920 bn; invested across multiple asset classes; central and state govt. securities, corporate bonds, equities etc.

He brings with him over 25 years of experience in financial services. He worked with IDBI and Canara Bank for 15 years. He is with the Insurance Industry since 2005.

He is a Bachelor in Business Management and PGDM from TAPMI.
