Venue: The Club, Mumbai Timings: 0930am - 0600pm

## **Speakers Profile**



Joydeep Roy
Partner & Leader-Insurance & Allied Businesses,
PwC

Joydeep has over 25 years of industry experience, the majority of which has been in very senior business roles in Insurance and Banking.

His last business role was the Founder CEO of L&T General Insurance Company Limited which was set up from scratch by him without a JV and developed to win the Model Insurer Award in Technology from

Celent two years in a row.

Earlier he has been part of the founding team of AIG's Life Insurance JV in India, and his last assignment there was the Chief Distribution Officer of the Life Insurance business. He was selected by AIG as a part of the very prestigious GMEDP program, the only Indian among a select group of 22 people, who dealt with many live Life Insurance projects across the globe from USA, Europe, North Asia and South East Asia. He has otherwise worked for Standard Chartered Bank, Wipro & Compaq Computer Asia Pte Ltd.

He is a member of the CII National Committee for Insurance and Pensions, and has been on the Board of Insurance Information Bureau (IIB) set up by the Regulator from 2013-2016. He has been a founder Director of the Financial Planning Standards Board and was one of the first CFPs (Certified Financial Planner) in India.

Joydeep is a recipient of the prestigious "Asia IT Leadership Award in Insurance" in 2011, an award given away by Asia Insurance Review and Celent in Seoul, South Korea in November 2011. He is also a prominent speaker in several National & International forums.

He holds a degree in Mechanical Engineering and a Master's in Business Administration from IIM Calcutta.





Srinivasan V
Founder & CFO on Demand
CFO Bridge LLP - the +Ve Difference

Srinivasan V. A Chartered Accountant with 27 years of successful career as CFO of large enterprises. Handled various facets of Finance including Accounting, Taxation, Policy issues relating to growth of the industry,

funding including debt , mezzanine and equity raising , implementing new software systems , working with large boards etc. Srini has the proven ability to partner business in key strategic

and functional leadership roles across multiple industries viz. Oil & Gas, Insurance, Technology, SMEs and PE domains.

He built finance teams for MNCs, together with a keen interest and disposition towards entrepreneurship, business incubation and mentoring start-ups and SMEs.

Today he is an entrepreneur himself and has founded two companies of his own: CFO Bridge LLP and Elearning Services Private Limited. He has also helped in successful establishing of business models at GOQii Technologies, a tech enabled wellness coaching enitty and Coverfox, an online Insurnce broker. This has helped him to successfully identify the key issues and problems of establishing and running start-ups.

Coupled with his corporate experience which has extensively and exhaustively taught him how to run the varied and multifaceted functions of large Indian and international corporations for over 25 years, his passion now lies in ensuring high level of financial literacy and governance in startups and SMEs.

He is also an Independent Director and Chairman of Board Audit Committee of Aegon Life Insurance Company Limited.

He also believes that Finance or lack of it can be the single biggest difference in the orderly growth of any enterprise. Some times, it also decides its life – to be or not to be. Experience shows that whereever enterprises wind up unsuccessfully, there is a significant nexus to lack of financial discipline and good governance.

This calls for the importance of improved and high quality financial literacy and governance and which can be provided only by senior and mature finance talent experienced in large corporates. Hence the emergence of CFO Bridge LLP.

He also believes that real wealth creation will happen with these very entrepreneurs, as contradictory to popular belief, employment generation does not necessarily lie in the hands of large companies.

He has worked across Reliance, Kentz, Cairn Energy, AMP Sanmar, ICICI Prudential Life and Bharti AXA. His stint as CFO (Chief Finance Officer) of Bharti AXA, where he helped build a world class finance department from scratch and also successfully lobby for tax and other regulatory reforms has been his career highlight.

His personal passion is Travelling & Exploring authentic local cuisine & culture.

## Topic: GOQII Health Insurance approach

**Brief on Topic:** I will discuss the topic of health related data and its impact on health insurance. Wearable technology has made it possible to track various aspects of physical activity and health related data of users. Such data is invaluable to insurers to know the impact of active life on morbidity and its related pricing and categorisation of customers. Also, the world is witnessing a movement from treating "illness" to remaining in "wellness" and the data can significantly help in tailor-making a wellness regime for users and can significantly reduce the possibility of illness.



Yannick Even
Director, Head of InsurTech Solutions
Life & Health Asia, Swiss Re

Yannick is currently the Head of InsurTech Solutions for Swiss Re, driving the ideation, design and delivery of technology, digital and data

driven solutions for Life & Health insurance across Asia.

Prior to that role, Yannick was leading the Digital and Innovation practice of KPMG China Advisory helping insurers solve business pain points, through the agile and quick testing of new technology, partnering with selected start-ups.

Yannick has led the delivery of multiple corporate innovation programmes, building prototypes and business cases on InsurTech, FinTech, HealthTech, SmartCity and Internet of Things (IoT). He is regularly invited to share his experience at tech events and is also a mentor and board advisor of IoT and Blockchain tech start-ups across Asia.

Yannick has over 15 years of experience delivering Data Analytics and Innovative Tech solutions worldwide and has been based in Hong Kong since 2010.

He holds a PGP degree on Marketing, Strategy & Leadership from the Indian School of Business (ISB Hyderabad, India) and is an IT engineer (Polytech Montpellier, France)

Topic: Insurtech & Digital innovation for Insurance

**Brief on Topic:** Seen as the Fourth Industrial Revolution by the World Economic Forum - digitalisation is changing the world, as we know it. Every day, we see new digital interactions, fueled by the increasing application of intelligent systems and faster technology innovation cycles.

Customer expectations and behaviours are changing rapidly, as a result of more simple and personalised solutions. Consumers, particularly in Asia, are choosing digital experience over brand loyalty.

Many industries have dramatically been transformed by this digital wave. Whilst the insurance industry is moving slowly towards a more digital world, a risk adverse culture, legacy systems, lack of consumer insights and channel conflict management have meant that it is behind the curve in keeping up with the pace.

Having said that and within a matter of only a few years, many insurtech entrepreneurs and their startups have started to emerge to bridge the gap. These startups are able to move much faster, are much more agile, customer focussed, tech enabled and are able to make data-based decisions, providing valuable insights that are relevant to today's customer.

Yannick Even, Swiss Re's Head of InsurTech Solutions, Life & Health Asia will highlight the key technology trends impacting the world of insurance, including illustrating those with InsurTech

innovation from startups and what traditional insurers are doing to push their digital boundaries.



Kumar Shailabh Executive Director Uplift India Association

An impact entrepreneur, Shailabh has been working to design and develop a systematic community owned mutual model of health micro insurance in India

for the past decade. He has been instrumental in setting up these models with different communities in both urban and rural settings and the team he manages is responsible for the end to end technical support and handholding of these mutual units. He has helped in the setup and management of 9 mutuals that cover about 250,000 lives.

He has also developed a primary health care and access model to complement mutual health risk pooling systems. He has also led Uplift in developing a web based software specifically for mutuals and is now working on a mobile based distribution and delivery of services.

He is the vice chair of the Development committee of the International Cooperative and Mutual Insurance Federation which is the largest trade association of mutual and cooperative insurers worldwide. He is also the India Country Representative for ICMIF.

Topic: Insights into how health mutuals work in the micro insurance space

**Brief on Topic:** Health insurance is known to be a bleeding portfolio amongst insurance products and if one talks about the micro insurance space it becomes even more difficult a premise.

Mutuals, health mutuals that run on the principles of solidarity and responsibility, seem to have found out ways to not only lessen the pain points of health insurance, but offer an inclusive and viable model of insurance in the long term.

Uplift Health Mutuals with a four pronged approach, over a decade, offers learnings as to how how small ticket size can be made viable through a mutual.

NO Photo Dr. Sanjay M Tiwari VP - ICLM

ICICI Lombard General Insurance Ltd

Dr. Sanjay M. Tiwari is a VP – ICLM (internal control and loss minimization, responsible for Investigation of Health, Critical illness, Personal accident, Government business – health and weather & Motor third party currently working with ICICI Lombard General Insurance Ltd, for 8 years.

Entrepreneur with graduation in medicine (MBBS); having over fifteen years of experience in clinical practice, management around Health Insurance – Claims, Networking, Underwriting and General Insurance Investigation - Health/PA/ Mass Health/ Motor Third Party.

Academic Qualifications: Medicine graduate 2001. Gold medal Mumbai university - PGDIA (Post Graduate Diploma in Insurance Administration) 08/09):

Additional Qualification: Associate -Life (III) May 10. Claims management, CII, London, UK

Accolades: Twice recipient of 'Leadership Award' - ICICI group (360 platform). Spirit of leadership Award 2012- Category 'Organization Capability'. Spirit of leadership Award 2014 - Category 'Collaboration'

Dr. Sanjay hobbies are Sports- tennis, table tennis and cricket, Reading – philosophy and scifiction.

> Mayur Ankolekar Consulting Actuary Ankolekar & Co

Mayur Ankolekar is a Consulting Actuary based in Mumbai, India. He originally trained as a Chartered Accountant and a Lawyer, and has been a widely experienced practitioner for over two decades and a half. Over the past few years, he has worked on insurance and employee benefits. He has published research in microinsurance, and consulted with multilateral and other organizations in India, Bhutan, Cambodia, Egypt, Jordan, Malawi, Nepal, and Vietnam. He is a fellow member of the Institute and Faculty of Actuaries, UK and the Institute of Actuaries of India.



Vishwanath Mahendra Appointed Actuary and Chief Risk Officer Apollo Munich Health Insurance Company Limited

Vishwanath Mahendra is working as an Appointed Actuary and Chief Risk Officer in Apollo Munich Health Insurance Company Limited, India. He is associated with Apollo Munich since 2008 and has been instrumental in setting up actuarial and analytics functions in the Company.

He has over 20 years of experience in Analytics, Actuarial and Finance domain in some of the best known companies.