

7th Capacity Building Workshop on GLM Pricing Techniques and Excess of Loss Pricing Skills

Speakers Profile



Debashish BanerjeeDirector
Deloitte Consulting LLP

Debashish leads the Actuarial, Rewards and Analytics practice for Deloitte in India and has over 16 years of experience in P&C insurance analytics. He started his career with GE Insurance and looked after the reinsurance pricing operations in Europe. He also helped transition work from Europe to India when GE started the outsourcing operations. This can be easily claimed to be the first actuarial outsourcing operations in India. Deba lead that effort before joining Deloitte. In Deloitte, he broadened his horizon by working closely on a variety of other insurance analytics including underwriting, claims, marketing, HR. He provides leadership support to broader BFSI industry, Human Capital and Analytics practices in Deloitte. He has wide exposure on global markets and global clients on insurance. This is across geographies like US, UK, Denmark, Germany, Korea, Australia and India. Deba helps grow the actuarial community and is a proctor for the Casualty Actuarial Society, U.S. exams held in Hyderabad, India.



Abhimanyu DasguptaManager
Deloitte Consulting LLP

Abhimanyu has 10 years' experience in the global insurance industry with strong credentials in the predictive modeling space. He has carved a niche for himself in the Actuarial and Analytics communities through his advanced

analytics services in areas like underwriting and claims for major property and casualty insurers.



Priyam BanerjeeSr. Consultant
Deloitte Consulting LLP

Priyam has 7 years' experience in the insurance analytics industry. He has led multiple projects to apply predictive analytics solutions to many unique business problems in the P&C, Life and health insurance sectors. He is very experienced in

using advanced statistical tools and techniques to build algorithms that help large insurance companies tackle various business problems.

Priyam is also involved in analytics trainings and has also spoken at a couple external seminars at prestigious institutions like Indian Institute of Management, Ahmedabad and Institute of Actuaries in India.



Kranthi Nekkalapu Sr. Consultant Deloitte Consulting LLP



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Kranthi has 4 years of experience with the advanced analytics and modeling practice with prime focus on underwriting predictive modeling and fraud detection. He has worked on various pricing analytics projects of the insurance business to help clients reduce losses by making the pricing process more efficient. His key clients include a couple of large US companies.

Abir Sinha
Business Analyst
Deloitte Consulting LLP

Abir is a business analyst with the advanced analytics and modeling practice. He has been with the firm for about 2 years and worked across different domains on projects like Retail, Life science and health Care domain. He specializes in using statistical softwares like R and SAS.

In addition to client projects, he has trained several team members on best practices in using statistical approaches like GLM, Clustering, Random Forest etc, using tools like R, SAS, Tableau.

Abhishek KuppiliConsultant
Deloitte Consulting LLP

Abhishek is a consultant with the advanced analytics and modeling practice. He has been with the firm for about 4 years and worked across different domains on projects like Claims Modeling, Life style based analytics. He specializes in using statistical techniques and data mining and forecasting techniques using SAS (Base/EG) and R.

He has experience working in both FSI and non-FSI projects. He has been the key team member on several retail, telecom and insurance projects with clients in the US and Korea.

Sourav Roy Head – Actuarial Department Shriram General Insurance

Sourav is a fellow of the Institute and Faculty of Actuaries and an MBA in Finance from Devi Ahilya University, Indore. He has recently joined Shriram General

Insurance as their Head of Actuarial Department. In his previous role at Willis Towers Watson, India, he worked on reserving and; financial modeling and its uses in wider ERM applications such as Internal models, asset liability management, portfolio optimization, investment analysis and reinsurance optimization