

Speakers Profile



R Raghavan
CEO
IIB

Mr. Raghavan is graduated in Physics and is an M.B.A specializing in Finance and Marketing. He is a Fellow member of the Insurance Institute of India and Chartered Insurer from CII, U.K He entered Insurance as a Management Trainee in New India Assurance and has three decades of experience in Insurance and Reinsurance.

He has served in various capacities in Technical and operational positions and had a stint overseas as Country Head of New India's operations in Oman. He has headed the Techno Marketing vertical of New India in which capacity built up a market dominant portfolio of Large Corporate clients for the company. He last served as the General Manager in GIC Re overseeing Foreign Business, Retrocession portfolio, Information Technology, Life Reinsurance, Agricultural Reinsurance etc ; Piloted the Enterprise Risk Management program of GIC Re; He has also launched an Electronic Data Exchange Platform " e Thru " enabling paperless transactions.

He Assumed charge as CEO of Insurance Information Bureau in end May 2012 and have been associated with educational institutions, as well as authored a book on Risk Management. He has also presented theme papers in many International Conferences. Mr. Raghavan was awarded a scholarship by Rotary Foundation for overseas study. He is fond of classical music and films. He is happily married and blessed with two Children.

Topic: Analytics at work - for Actuaries

Brief of the Topic: Actuarial engagement is vital for insurance operations to succeed in the long term. In Non Life, given the market aberrations, the engagement is of a lower than desired level. For meaningful contribution to the business, Actuaries would have to generate insights for the underwriters and claim handlers. This piece would highlight how this can be done.



Ankur Agrawal
Head
Axa Business Services

Ankur Agrawal heads the Actuarial function at AXA Business Services and is based out of their Pune office. He has over 10 years of actuarial and analytics experience in Property & Casualty and Healthcare insurance actuarial domain spanning India and Europe. Prior to AXA, he was heading the actuarial function at Max Bupa Health Insurance.

He is an engineering graduate from IIT Delhi and is a fellow member of the Institute and Faculty of Actuaries, UK and Institute of Actuaries of India.



Vipul Goel
Actuarial Manager
AXA Business Services Pvt. Ltd.

Vipul Goel works as Manager, Actuarial at AXA Business Services and is based out of their Pune office. He has over 7 years of actuarial and analytics experience in Property & Casualty Insurance domain primarily for Europe. Prior to AXA, he was working at EXL as a consultant for a major UK Insurer.

He is an engineering graduate from IIT Delhi, MBA from IIM Lucknow and is a student member of the Institute and Faculty of Actuaries, UK and Institute of Actuaries of India.

Topic: Telematics: An Introduction

Brief of the Topic: Insurance Telematics primarily aims to access and use information arriving from driver/ car to develop future personalized solutions in pricing, service-claims and client-advice for end users. It is expected to be most suitable data for motor

insurance pricing; however, Telematics data is fairly large and complex to be used for analytics using current methodologies.

In this presentation, aim is to cover following:

- Introduction of telematics and its usage across different markets
- Areas where actuaries can support in Telematics proposition – Actuarial Role in developing Telematics Proposition
- Pricing and Discounting considerations in Telematics product

Future Development



Sonu Agrawal
Founder & Managing Director
Weather Risk Management Services Limited

Sonu Agrawal founded Weather Risk Management Services Limited (WRL) in 2004 that pioneered Weather Insurance/Derivative contracts in the Indian Market. Since then, WRL has grown into a comprehensive Climate Risk Management company providing products and services in South Asia, South East Asia and Eastern & Southern Africa. Sonu did his Post Graduation in Physics from IIT Kanpur and Post Graduate Diploma in Management from IIM Calcutta. He worked with the ICICI group in various capacities from

2000-2003

Topic: Catastrophic (CAT) modeling

Brief of the Topic: Catastrophic (CAT) modeling is relatively a new discipline in the Insurance sector in India and involves a combination of disciplines such as Statistics, applied earth sciences such as Geology and Climatology and Civil engineering. My lecture at ASI will cover how CAT modeling is done for events such as Floods, Cyclones and Earthquakes and will also include a case study on the recent Phailin Super cyclone in India.
