

Swiss Re



Natural Catastrophes - Lessons for the Indian Market from 2011 Global Experience

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Meeting the Challenges of Change

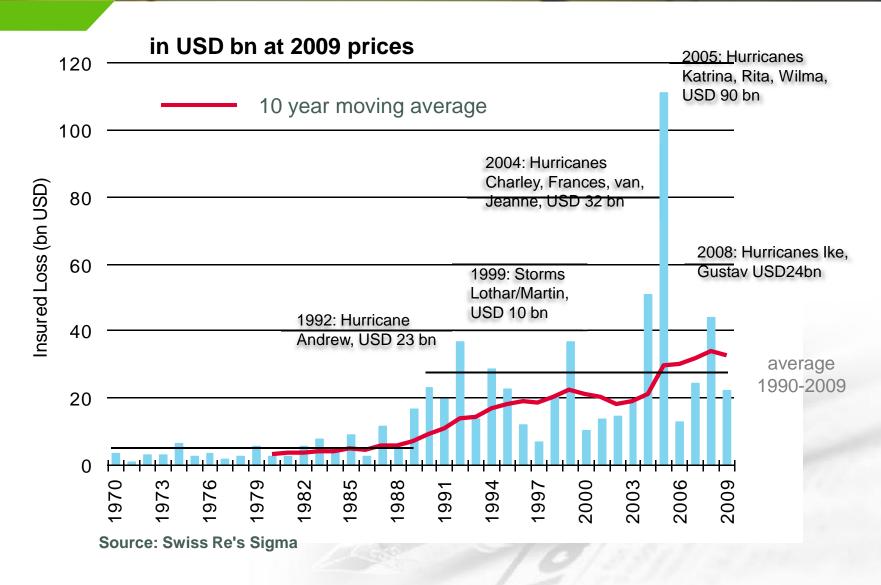
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Agenda

- Losses: On the rise
- Major events
 - Earthquakes
 - Floods
- Lessons learned

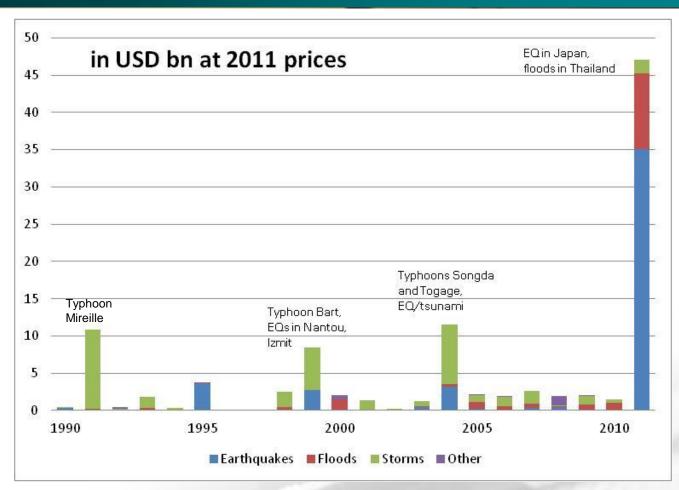
Insured Nat Cat losses



Insured losses in Asia

Variety of factors

- Increasing values
- Concentration in exposed areas
- Insurance penetration
- Climate change
- Rise in sea level
- Rapid development



Source: Swiss Re's Sigma (preliminary estimates)

Losses increase as Asia develops

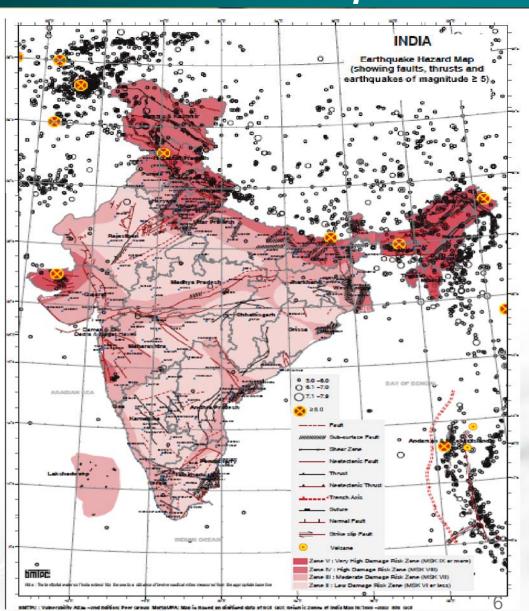
Earthquakes



India: EQ hazard map

- 59% of land vulnerable to Earthquakes
- 10.9% land is liable to severe earthquakes (intensity MSK IX or more)
- 17.3% land is liable to major earthquakes (Latur/ Uttarkashi)
- 30.4% land is liable to (Jabalpur)

Source: Vulnerability Atlas of India (BMTPC)



India: EQ events

Event	Economic Loss (in million USD)	Insured Loss (in million USD)	Magnitude	Intensity
Bhuj, 2001	5,693	126.5	7.6	IX
Uttarkashi, 1991	99	0.11	6.1	VIII
Latur, 1993	434	0.35	6.4	VIII
Jabalpur, 1997	52	0.72	6.0	VII

Source: Swiss Re's Sigma

Major earthquake events

	Economic losses	Iosses as % of GDP	Insured losses	Insurance industry contribution ²
Japan	up to 300	up to 5.4%	35	up to 17%
Chile	30	18.6%	8	27%
NZ	15	10%	12	80%
Haiti	8	121%	0.1	1%
NZ	6	5.3%	5	81%
Italy	4	0.2%	0.5	14%
Turkey	0.75	0.10%	0.03	4%
Mexico	0.95	0.09%	0.2	21%
	Chile NZ Haiti NZ Italy Turkey	Japan up to 300 Chile 30 NZ 15 Haiti 8 NZ 6 Italy 4 Turkey 0.75	Economic losses Iosses % of GDP Japan up to 300 up to 5.4% Chile 30 18.6% NZ 15 10% Haiti 8 121% NZ 6 5.3% Italy 4 0.2% Turkey 0.75 0.10%	Economic losses Insured % of GDP Insured losses Japan up to 300 up to 5.4% 35 Chile 30 18.6% 8 NZ 15 10% 12 Haiti 8 121% 0.1 NZ 6 5.3% 5 Italy 4 0.2% 0.5 Turkey 0.75 0.10% 0.03

Source: Swiss Re's Sigma USD billion (at 2011 prices)

Closer look

Christchurch, NZ Tohoku, JP February 22, 2011 March 11, 2011

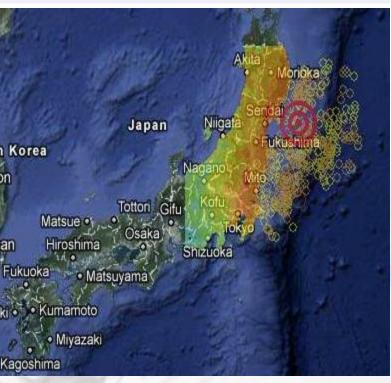
Magnitude 6.3 9.0

Shaking Duration a few seconds ~ 180 seconds

Secondary loss agents Liquefaction Tsunami

- Seismicity (well) understood
- Developed Markets
- Catastrophe models exist





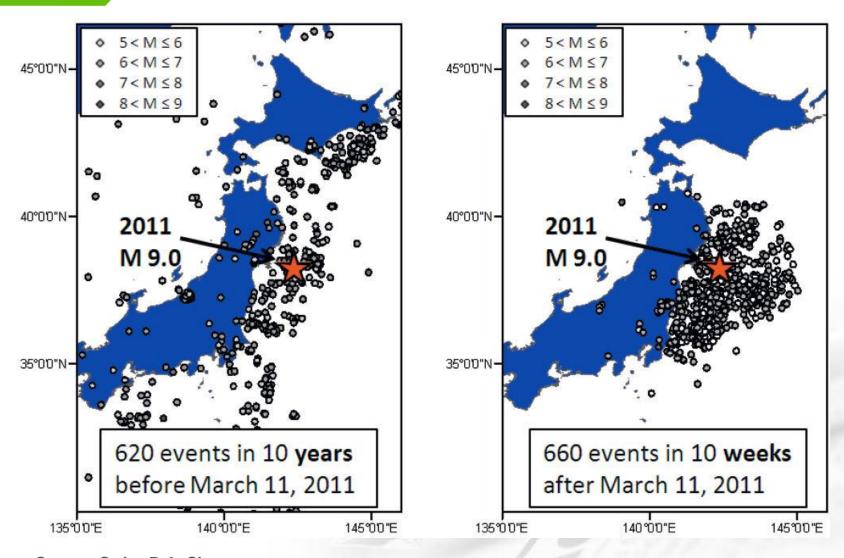
Source: Swiss Re's GeoPortal / CatNet for Clients http://www.swissre.com/clients/client_tools/about_catnet.html

Liquefaction



Picture by Risk Frontiers

After shocks



Source: Swiss Re's Sigma

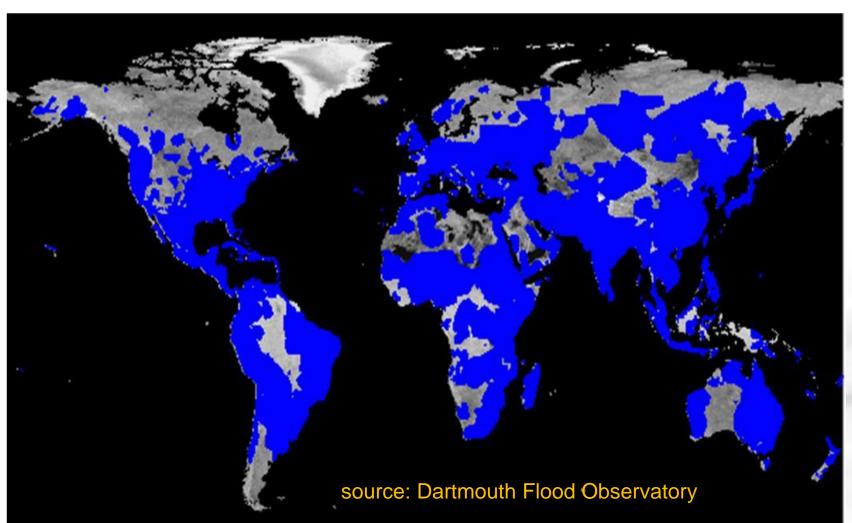
Lessons learned

- Earthquake models help underwriters assess
 EQ risk
- Existing models are good in estimating damage from ground shaking
- However, secondary loss agents also matter
 - Tsunami
 - Aftershocks
 - Liquefaction
 - Business Interruption (BI)
 - Contingent BI (CBI)



Floods

River Flood affected regions (1986-2006)



Recent flood events

Event	Economic Loss (in billion USD)	Insured Loss (in billion USD)	Reinsured
Queensland, Dec-Feb	5.3	2.1	65%
Brisbane, Feb	6.4	2.3	75%
→ Thailand, Jul-Nov	20+	8 to 11	NA

Source: Swiss Re's Sigma and AON

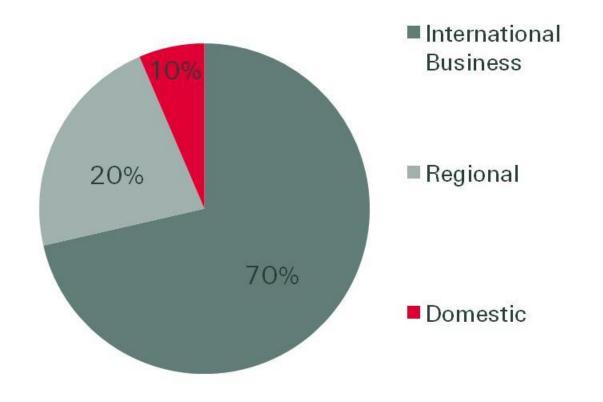
Concentration of exposure



BI and CBI



Underwritten, where?



Source: Swiss Re internal estimates

Lessons learned

- Estimated loss vs. Premium
 - Economic loss: 20+ Bn.
 - Industry loss: 8 -11 Bn.
 - Property premium (2010): 630 Mn.
- (Current) conditions doesn't adequately cover for flood risk.
 - Flood premium needs to be risk adequate.
 - Need to reduce the exposure via sub-limits per location and meaningful deductibles.

Lessons learned

- Large Nat Cat risks (including flood)
 - Should be ceded into Cat XL treaty rather than into proportional ones
- Cat XL
 - Covered according to event definition clause
- Data quality
 - Exposure reporting needs to be granular

Take away...

Insurance plays a key role in post-disaster recovery financing.

Good catastrophe models are essential part of Nat Cat property underwriting.

Need to be mindful of secondary loss agents Liquefaction, BI, CBI, Tsunami, Aftershocks

A competitive and affordable insurance market can lower economic vulnerability to natural catastrophes

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Thank you for your kind attention and happy to take questions

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