



International Actuarial Association
Association Actuarielle Internationale



Institute of Actuaries of India
Statutory body established under an Act of Parliament



**21st Global
Conference
of Actuaries**

17th - 19th February 2020 | Mumbai, India

Adding to Your Actuarial Toolbox – Bridging the Gap Between Actuaries and Non-Actuaries in the Insurance Space

Ron Kozłowski

CAS Ambassador

February 19, 2020

- **What is The CAS Institute?**

- Subsidiary of the Casualty Actuarial Society
- Provides specialist credentials and resources for quantitative professionals in selected areas, such as:

Predictive
Analytics /
Data Science

Catastrophe
Risk
Management

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- **What credentials are being offered?**

- Certified Specialist in Predictive Analytics (CSPA)

- Catastrophe Risk Management Credentials

Two Levels:

- Certified Specialist in Catastrophe Risk (CSCR)

- Certified Catastrophe Risk Management Professional (CCRMP)



• Why Credential through iCAS?

Insurance Related Content

Education is a combination of:

- Self-paced study
- Online courses
- Exams
- Case study projects

Open to All

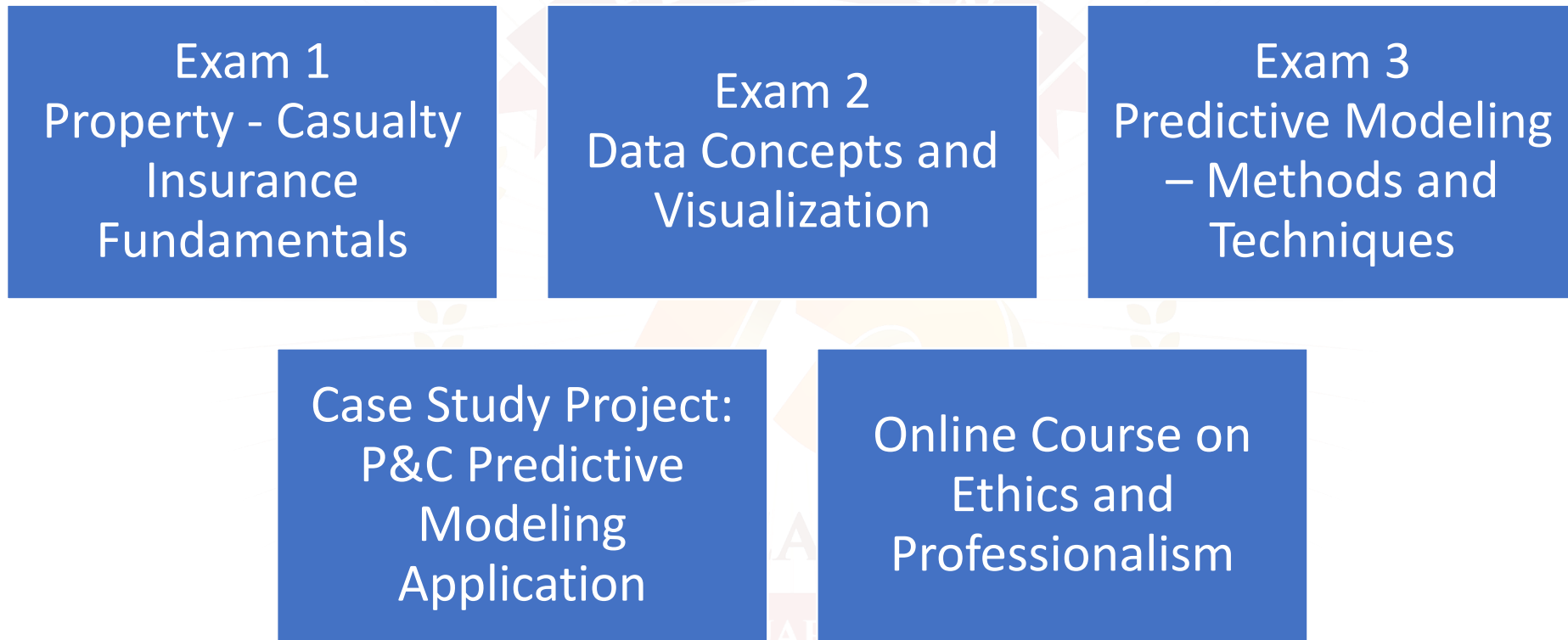
Membership of Professional Society (iCAS)

- Professional responsibilities
- Continuing education opportunities
- Community

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- **CSPA Credential Requirements:
Overview of Assessments**



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- **What is the Expected Rigor and Time Commitment for CSPA?**

1 – 2 years

- Self-paced
- Less than a Masters or PhD
- Open to all

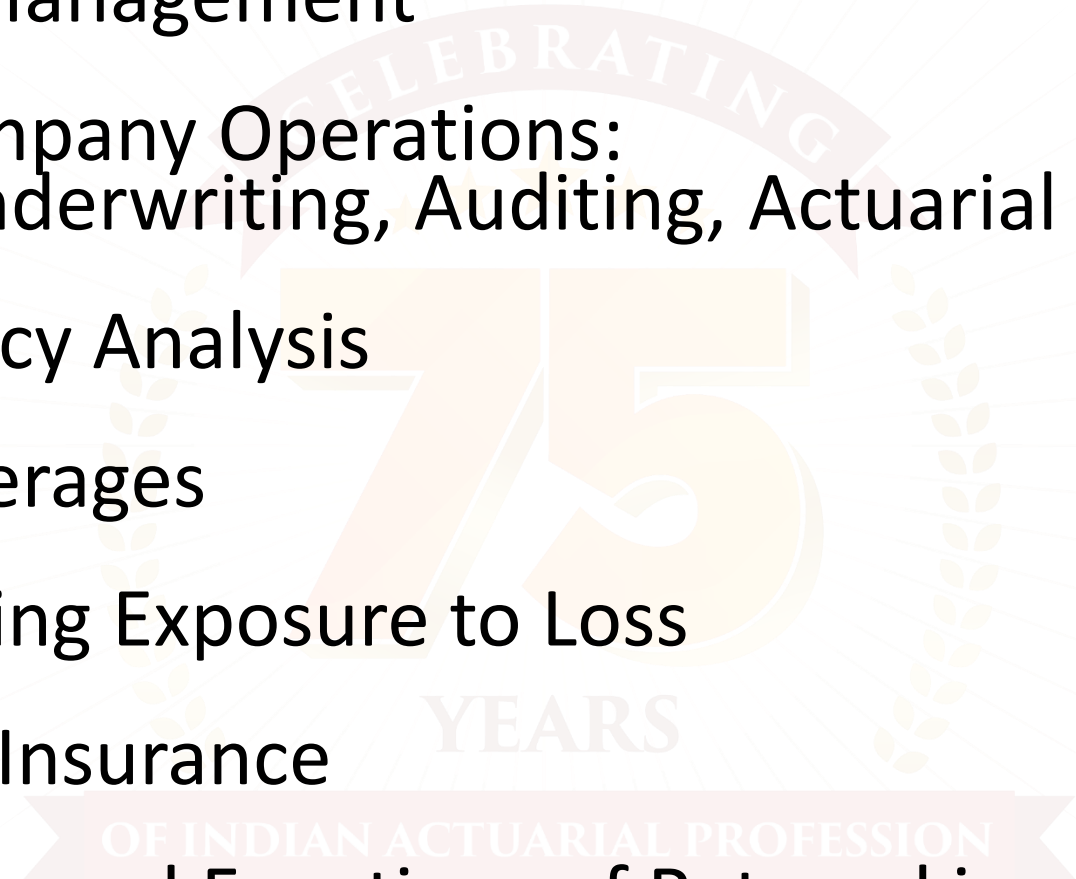
Study Time Per Exam

- Exam 1 – 200 hours
- Exam 2 – 200 hours
- Exam 3 – 300 hours



- **Exam 1: Property - Casualty Insurance Fundamentals**

- Intro to Risk Management
- Insurance Company Operations: Marketing, Underwriting, Auditing, Actuarial and Claims
- Insurance Policy Analysis
- Common Coverages
- Factors Affecting Exposure to Loss
- Regulation of Insurance
- Basic Concepts and Functions of Ratemaking and Reserving



• Exam 2: Data Concepts and Visualization



- Data Sources
- Data Access
- Data Usage
- Data Quality
- Insurance Applications
- Regulations
- Data Tools
- Exploration
- Univariate Analysis
- Multivariate Analysis
- Visualization



- **Exam 3: Predictive Modeling – Methods and Techniques**



- Identifying the business problem
 - Designing the model
 - Preparing the data
 - Selecting features
 - How to choose a model
 - Interpreting the output
 - Sharing the output

- **Case Study Project:
P&C Predictive Modeling Application**

Claims

Marketing

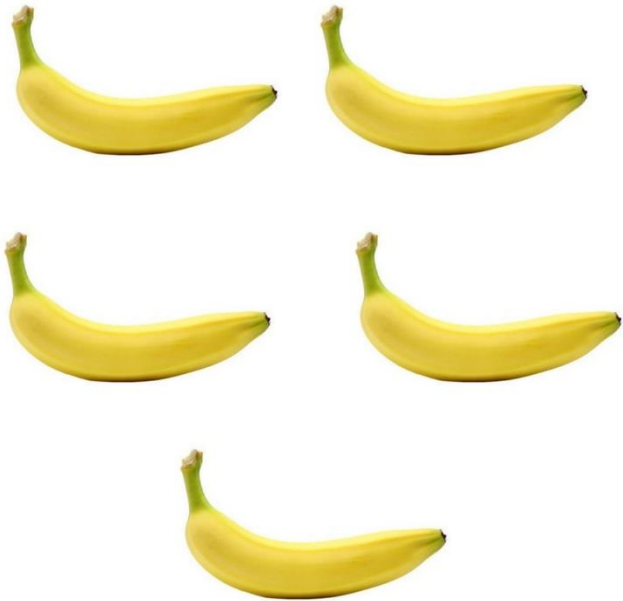
Underwriting

Risk Management

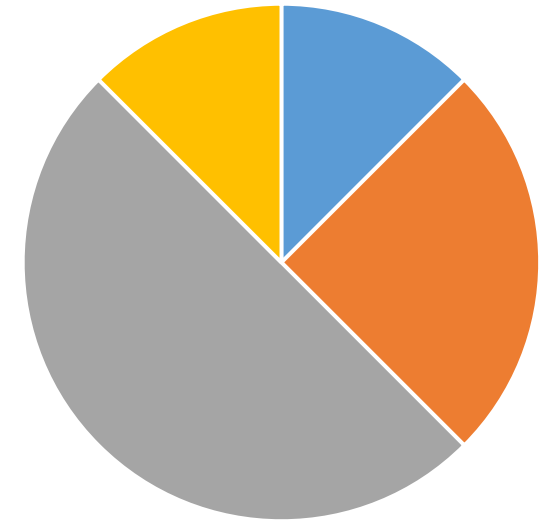
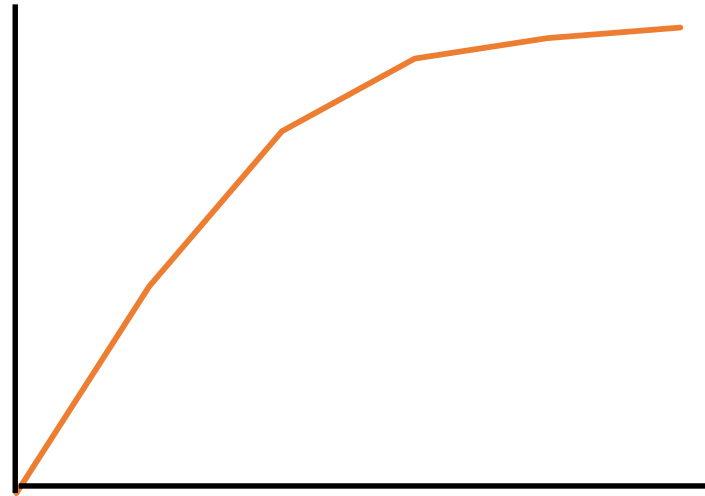
Pricing /
Ratemaking

Operational
Performance

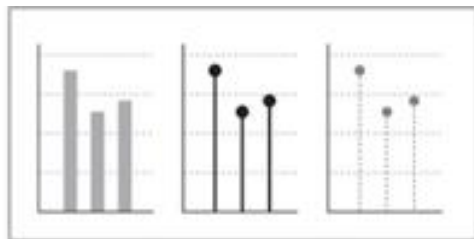
- **Visualization Design Principles**



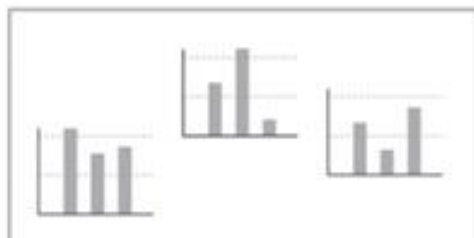
5 bananas



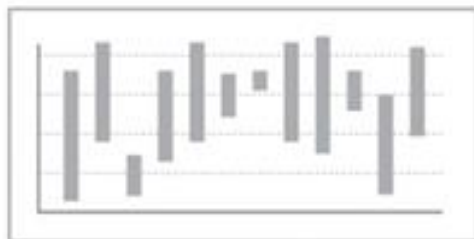
Easiest to Interpret



Position along a common scale



Position along nonaligned scales



Length

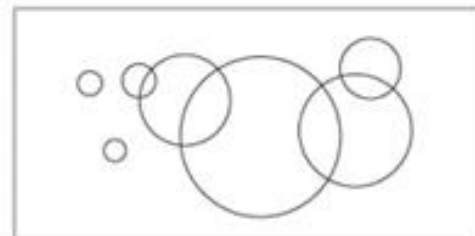


Direction

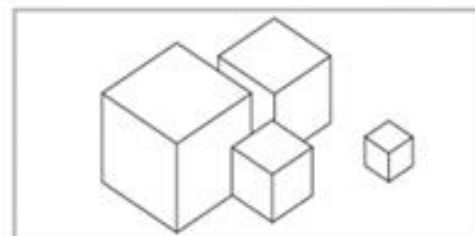


Angle

Hardest to Interpret



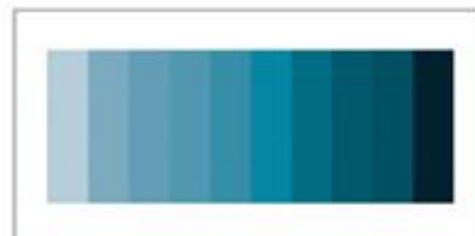
Area



Volume



Curvature

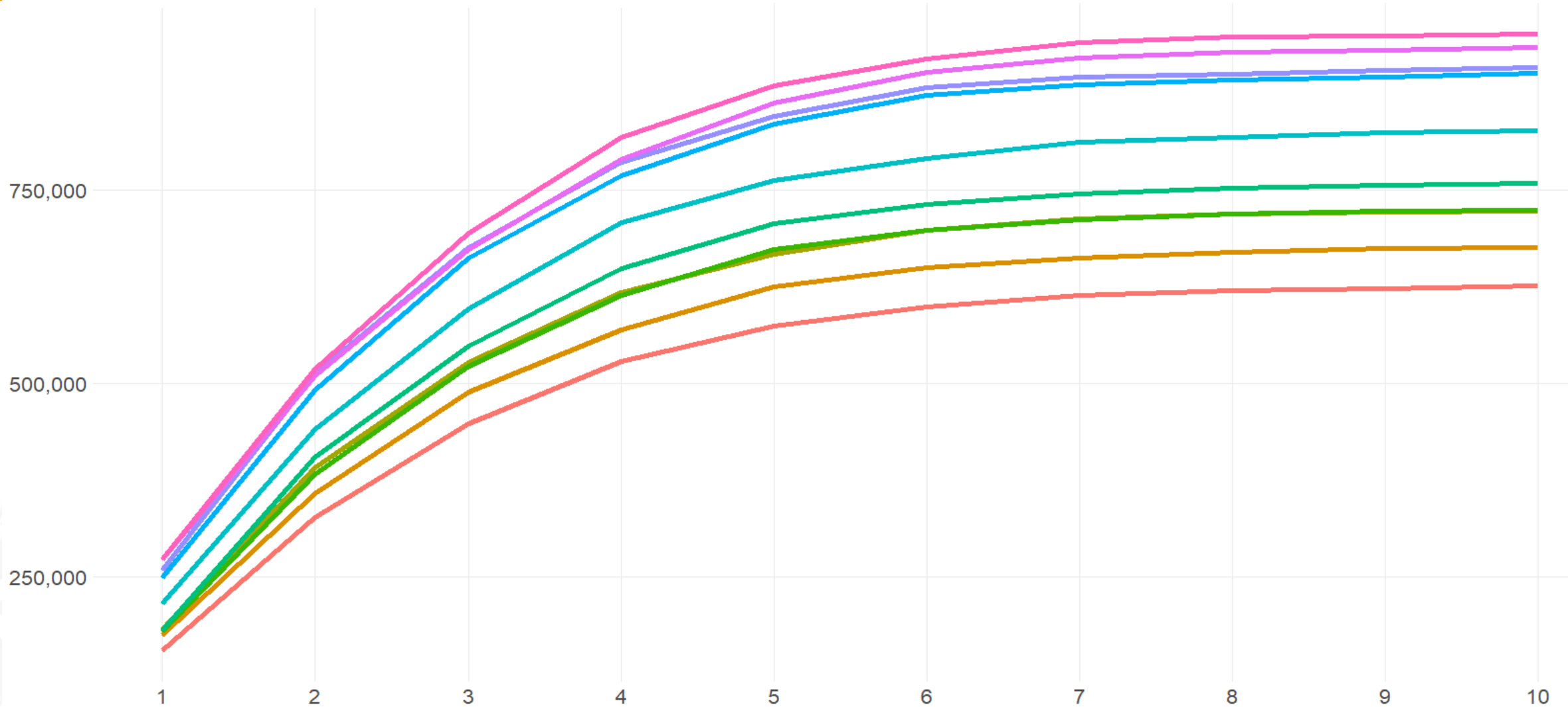


Shading



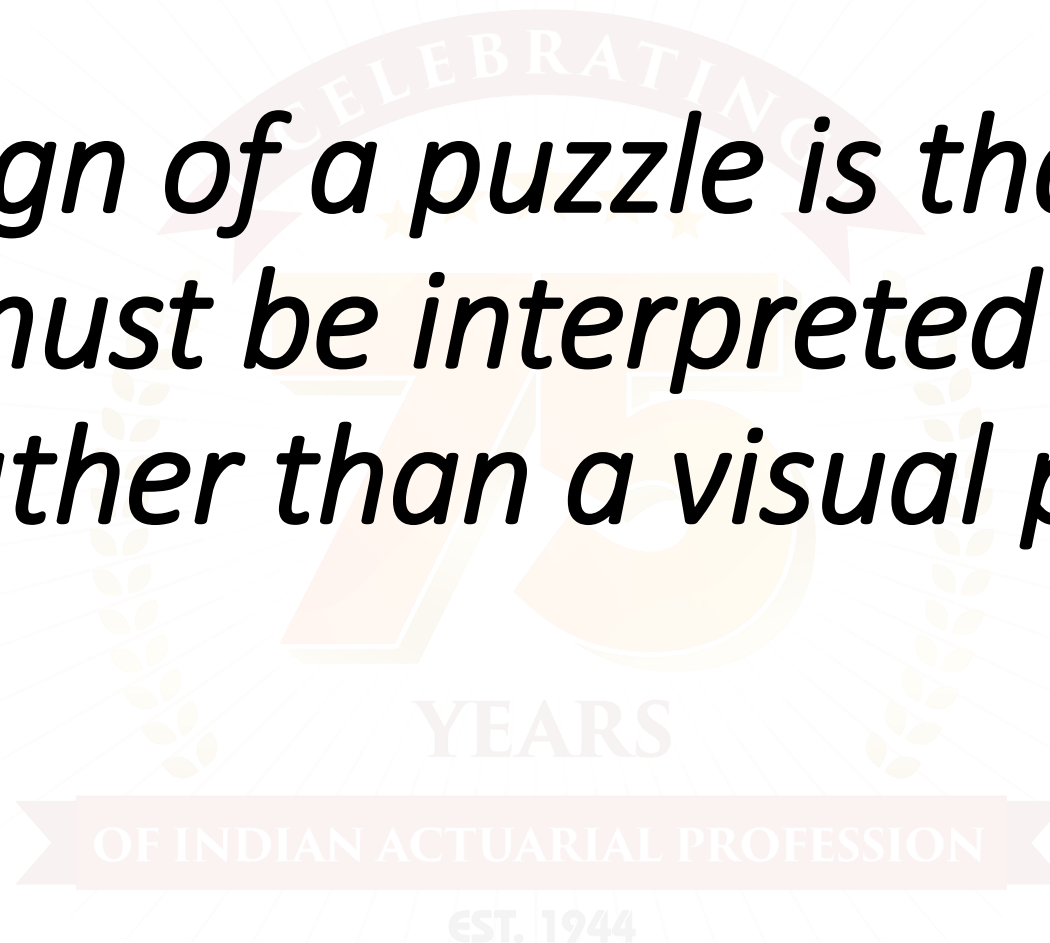
Color saturation

• Cumulative Paid Loss by Development Lag

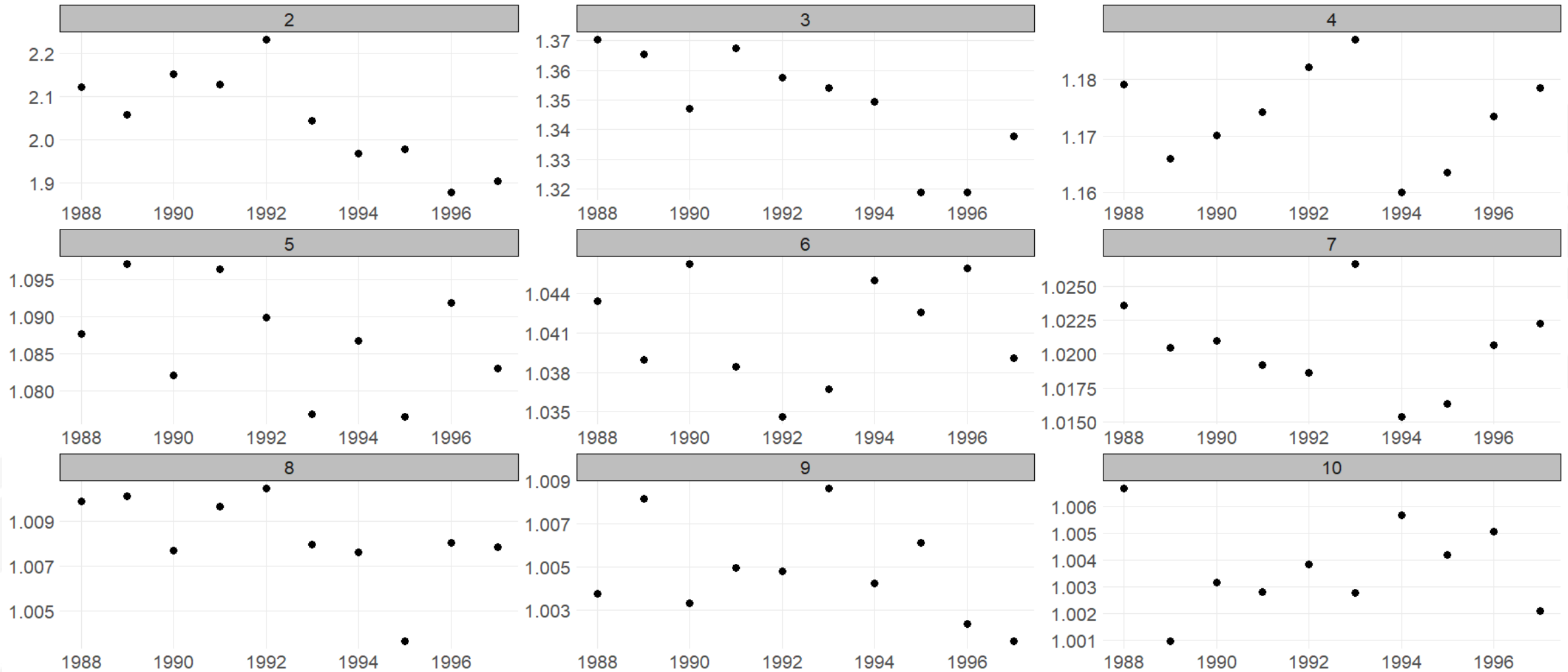


“A sure sign of a puzzle is that the graphic must be interpreted through a verbal, rather than a visual process”

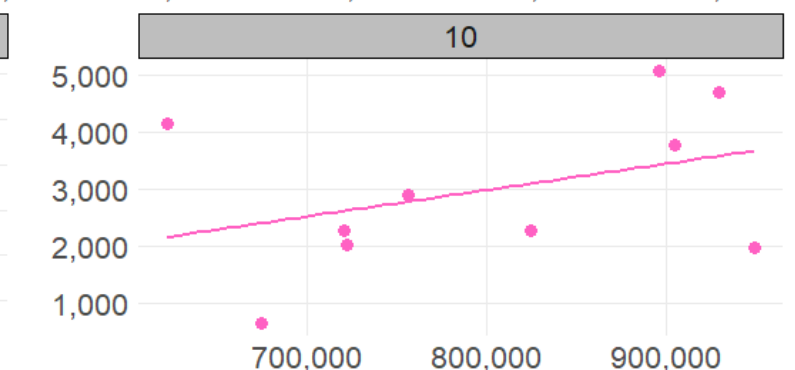
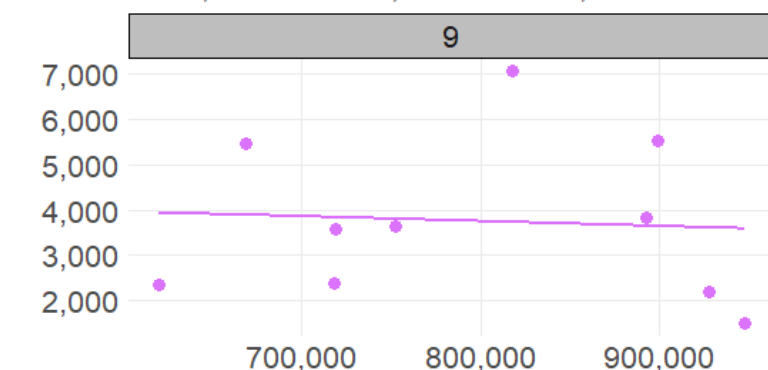
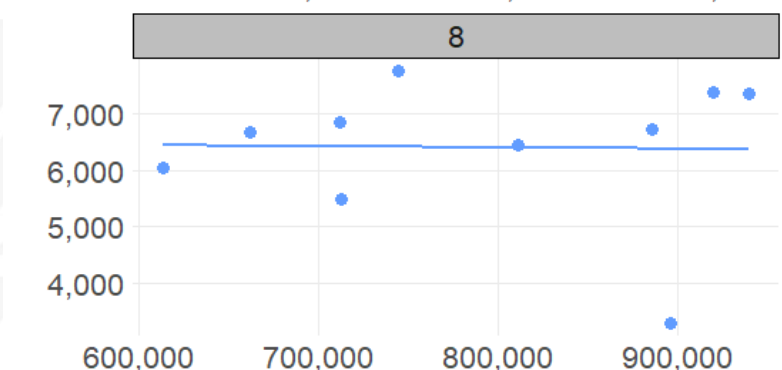
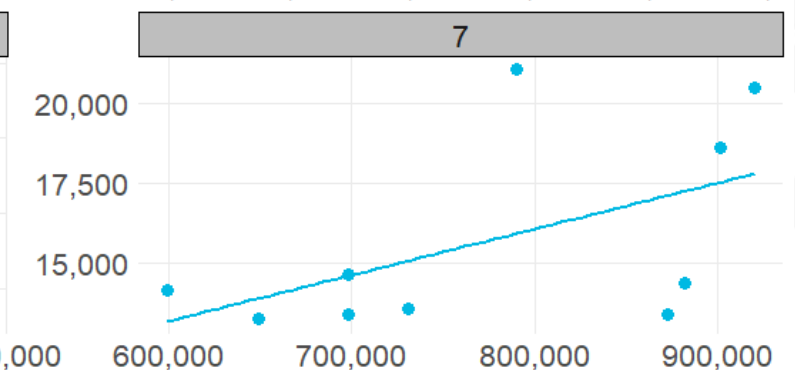
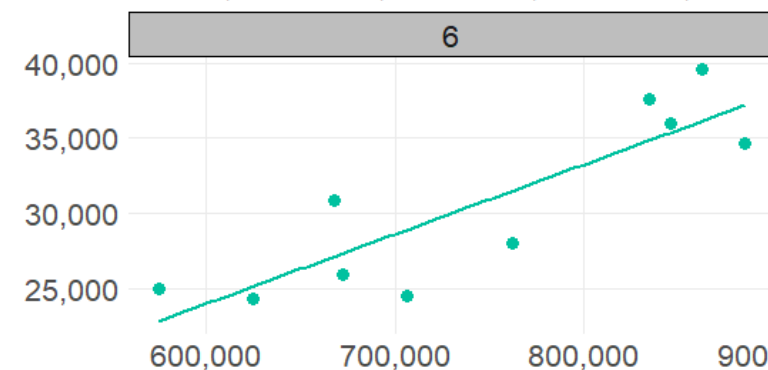
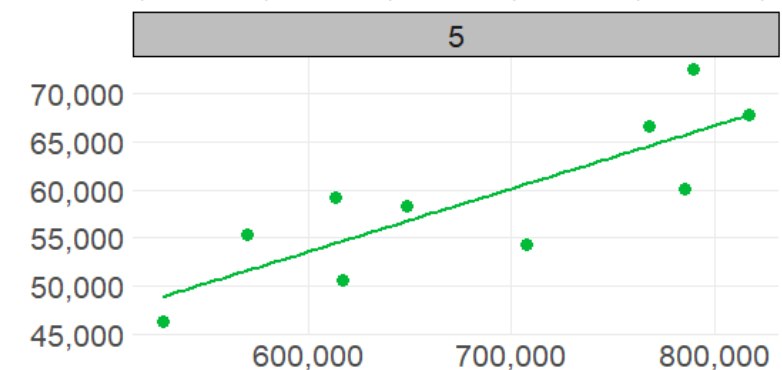
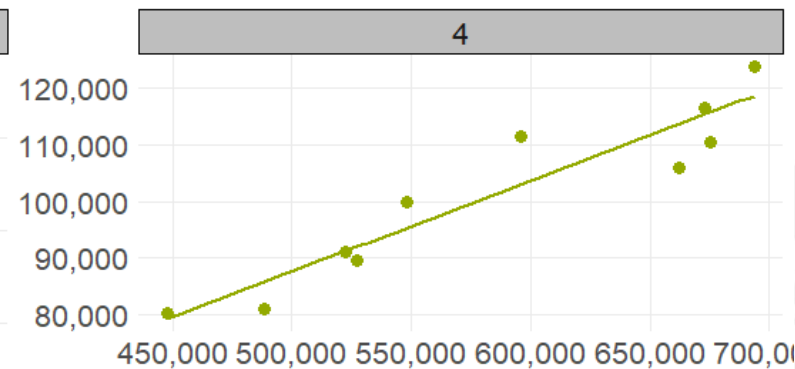
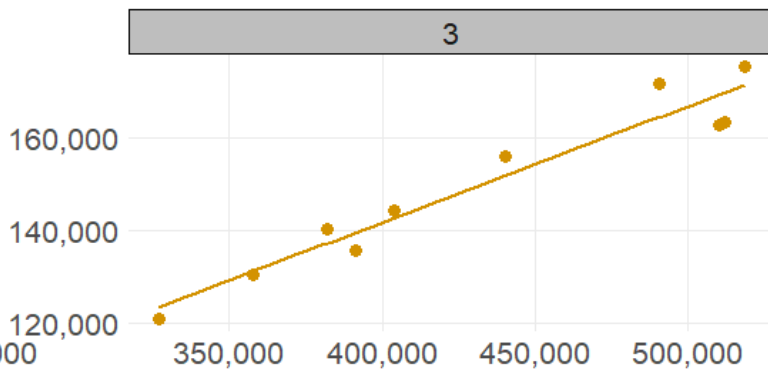
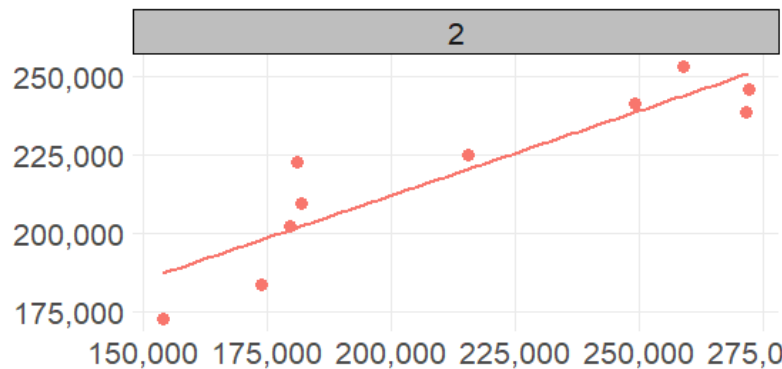
- Edward Tufte



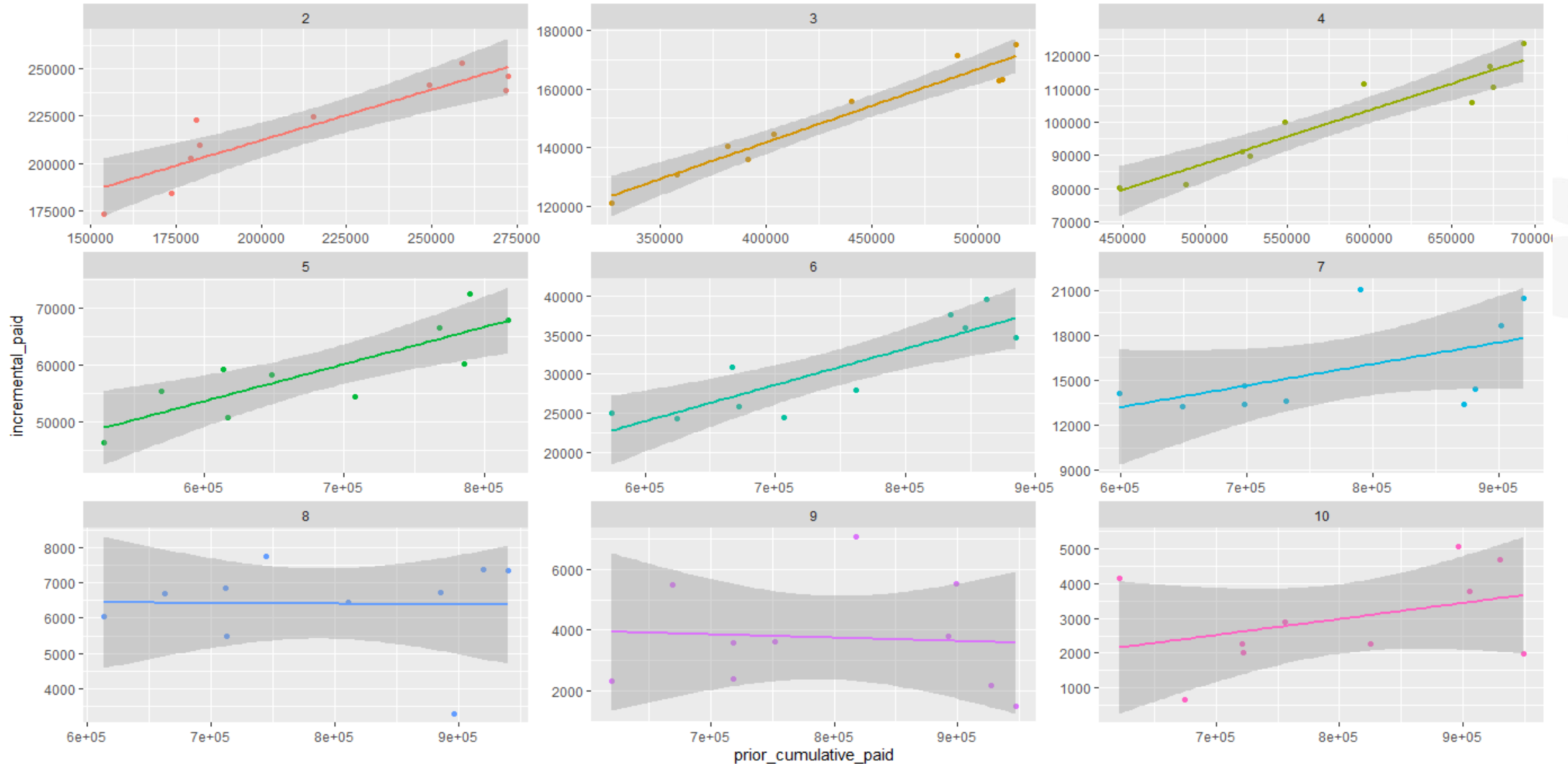
Incremental Paid Loss Development by Lag



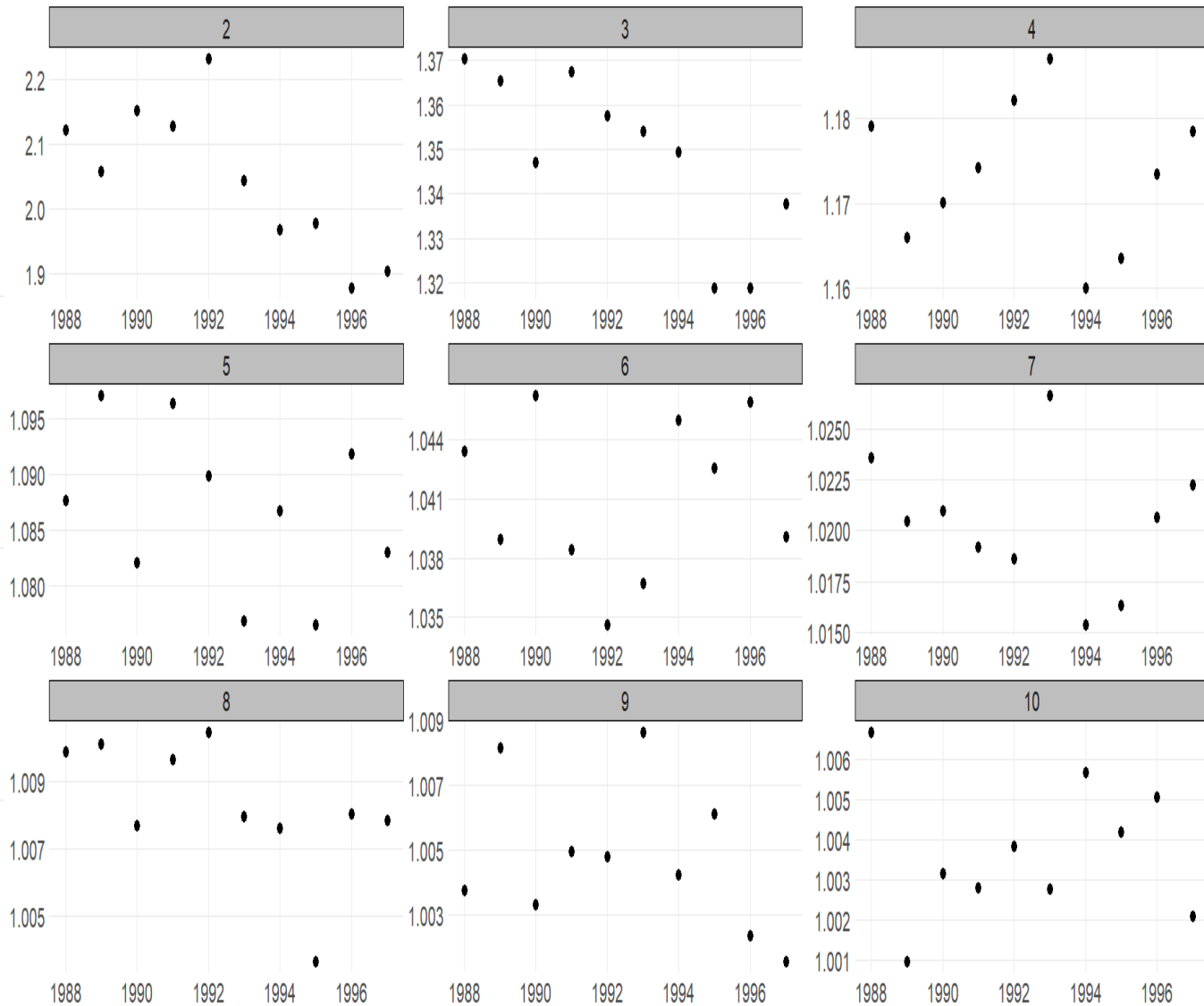
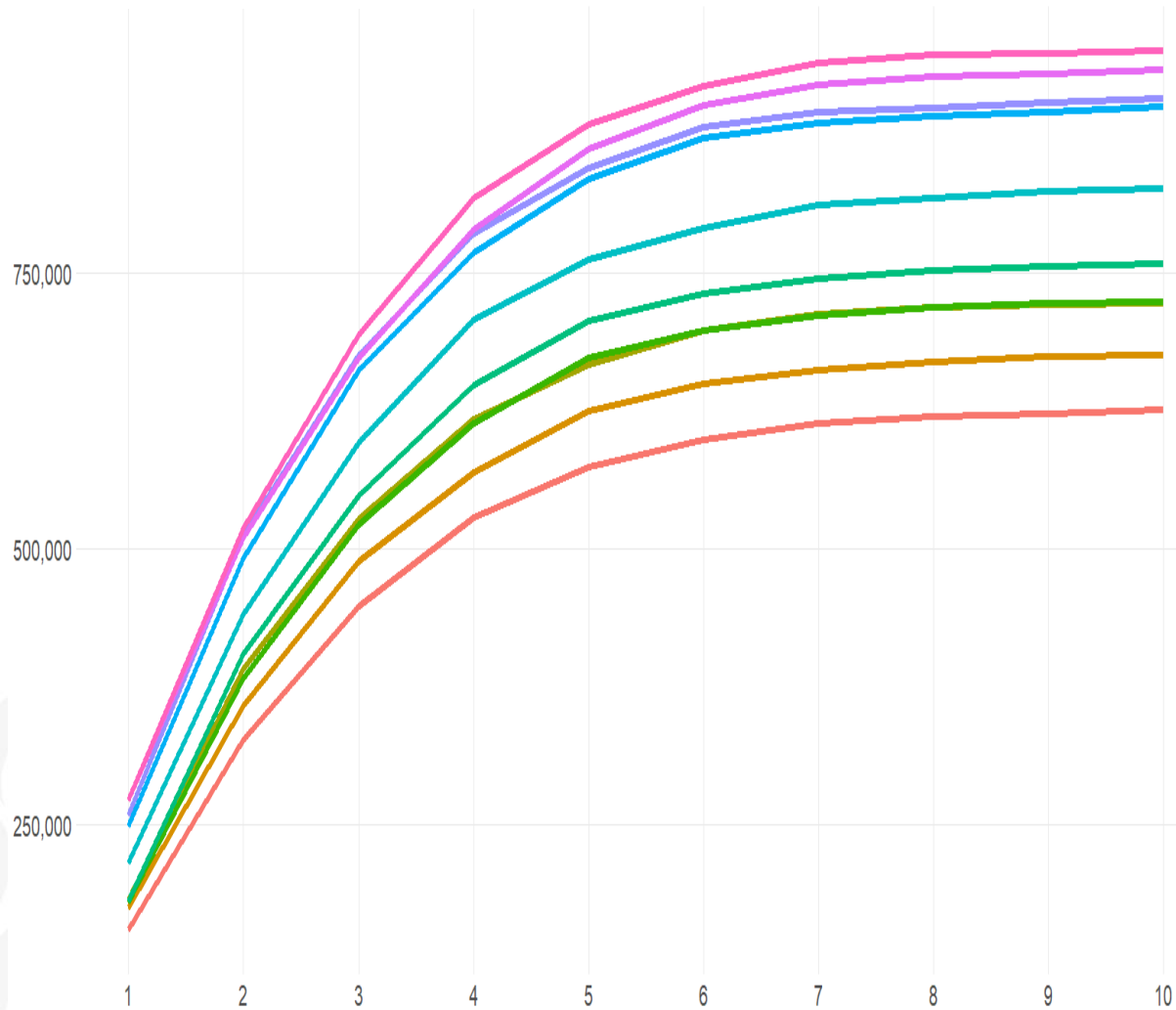
Incremental Development Against Prior Cumulative Development



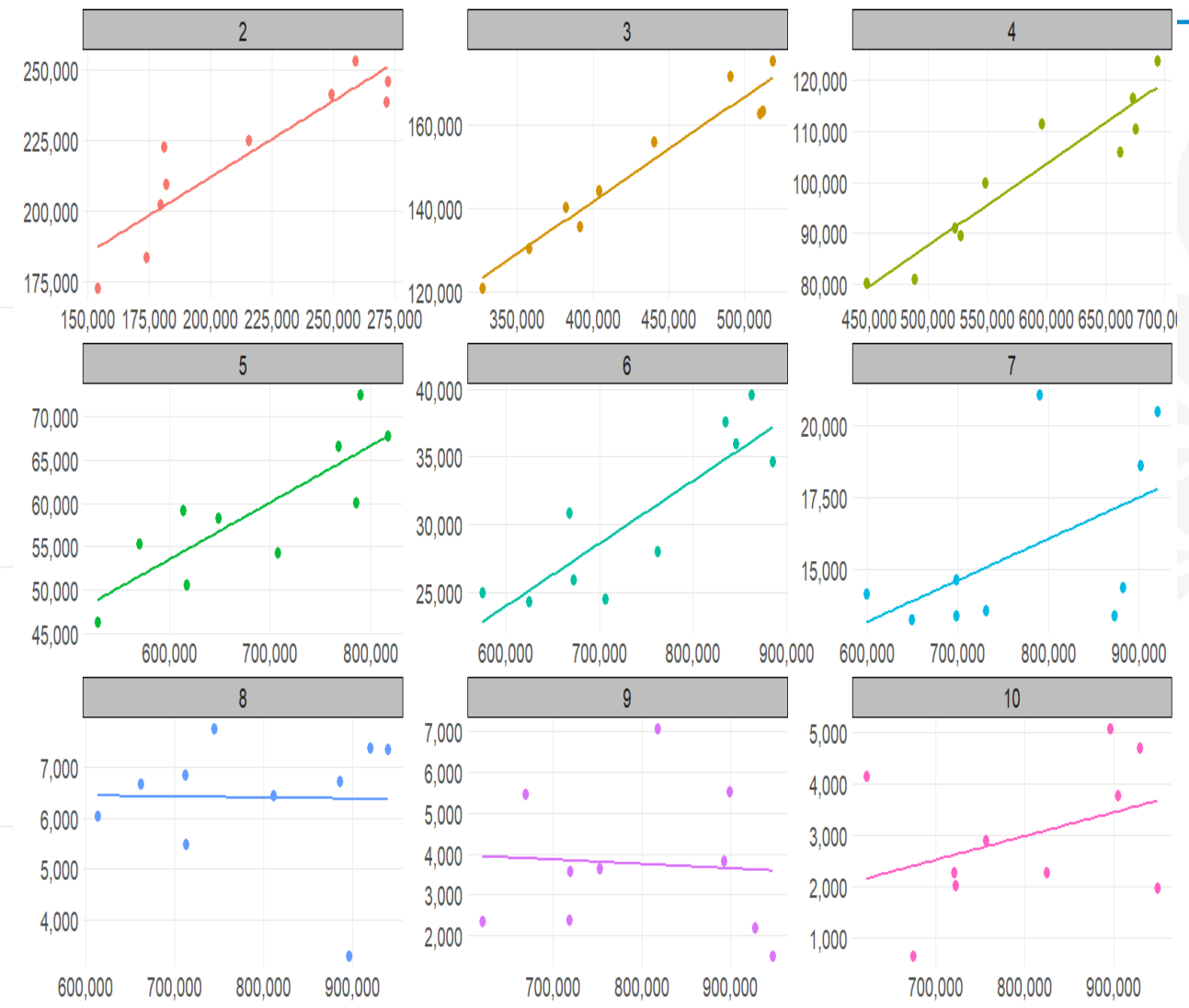
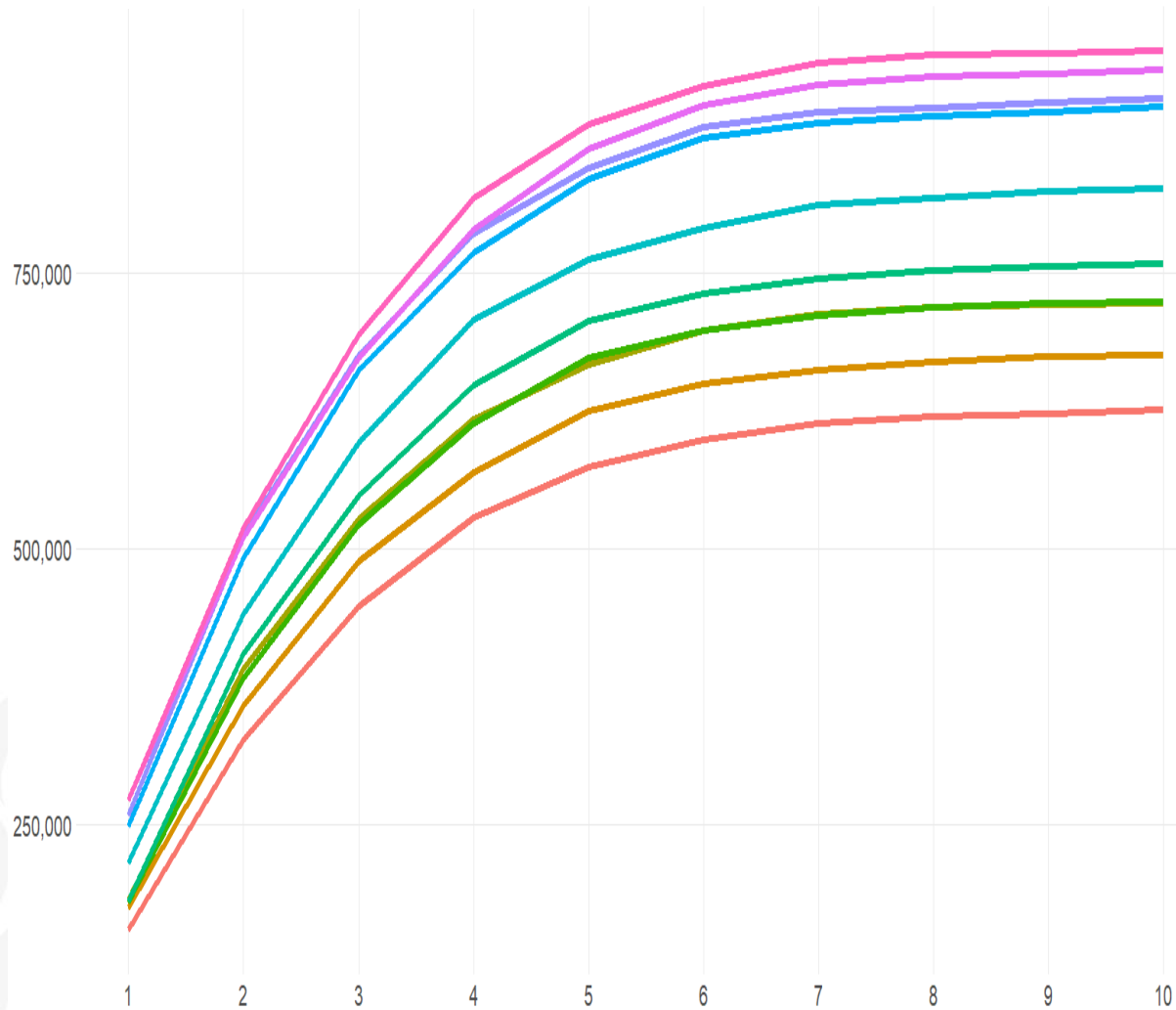
Incremental Development Against Prior Cumulative Development – with a Range



• Which visualization works best?



• Which visualization works best?



- **Catastrophe Risk Management Credentials**

Tier 1 – Working Knowledge

Certified Specialist in Catastrophe Risk
(CSCR)

Tier 2 – Advanced

Certified Catastrophe Risk Management
Professional (CCRMP) – *for senior catastrophe
risk managers*

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- **CSCCR Credential Requirements:
Overview of Assessments**

Exam 1
Property Insurance
Fundamentals

Exam 2
Catastrophe
Risk Fundamentals

Exam 3
Catastrophe Modeling
Methodology

Exam 4
Introduction to
Catastrophe
Risk Management

Online Course on
Ethics and
Professionalism

- # 1. Property Insurance Fundamentals



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- Includes the Usage of Catastrophe Modeling in the Re/Insurance Industry



• 2. Catastrophe Risk in the Insurance Industry

- History / Use of Catastrophe Modeling in the Re/Insurance Industry
- Major Global Historical Catastrophe Events and the impact on Industry
- Standards of Practice



- **3. Introduction to Catastrophe Modeling Methodology**

- Hazard
 - Earthquake Hazard
 - Hurricane / Tropical Cyclone Hazard
- Vulnerability
 - Building / Structure Vulnerability

- # 4. The Cat Modeling Process

- Data Overview
- Model Settings
- Model Results and Analysis
- Application to Business Needs

- **Certified Catastrophe Risk Management Professional (CCRMP)**

Goal: Demonstrate advanced applications of Cat risk management

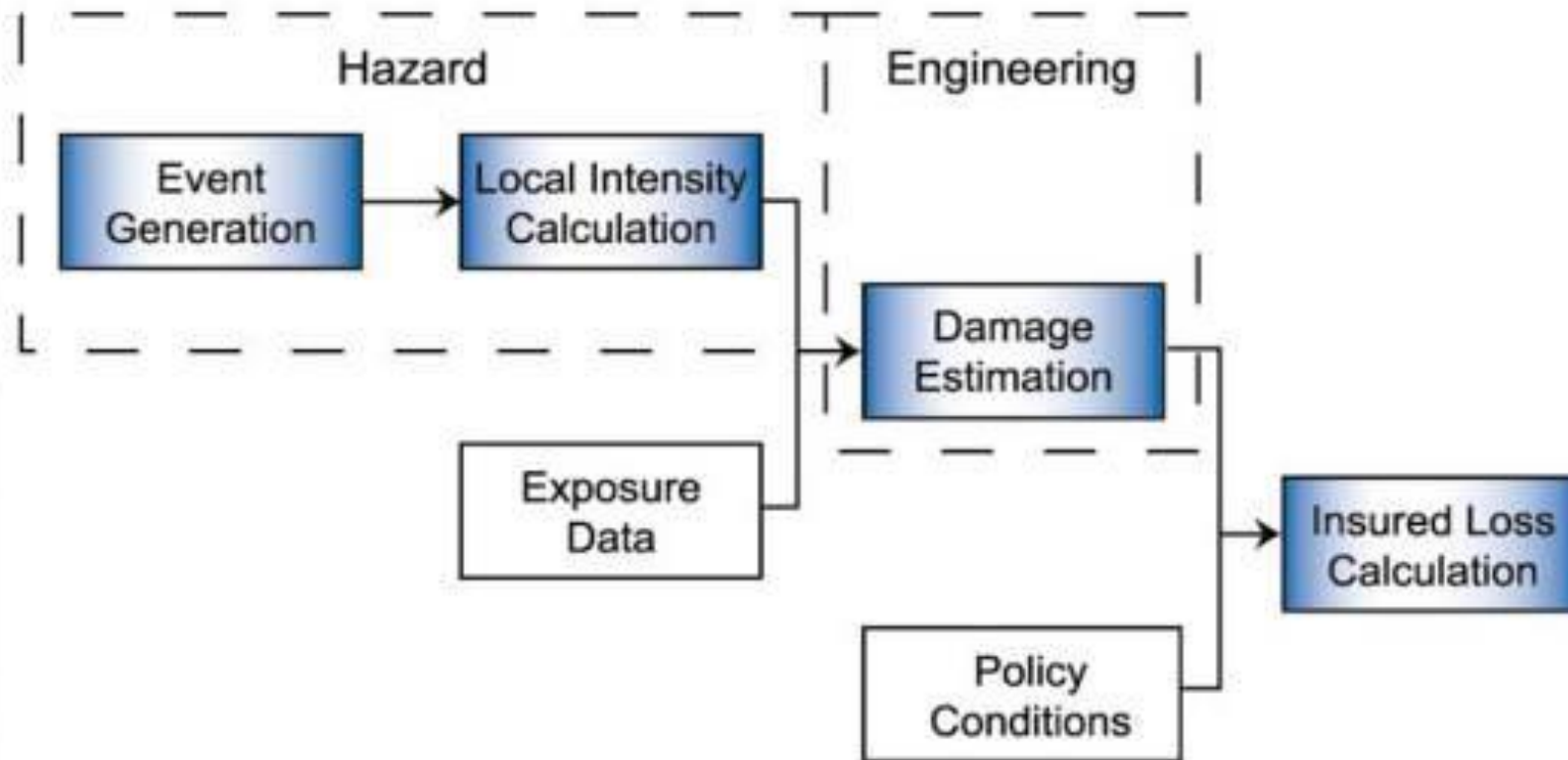
1. **Advanced Concepts**

- Statistics
- Financial Modeling
- Capacity Allocation

2. **Advanced Applications**

- Customizing Model Results
- Construction of Cat Models
- Use of Models in Risk Management

Catastrophe Model Components



Catastrophe Model Components

- Event generation – determines the frequency, wind speed, magnitude, and other characteristics of potential hurricane and earthquake events and assigns appropriate probabilities to each event.
- Local intensity calculation – determines the level of shaking and wind speed that would be felt at each location.
- Damage estimation – calculates the losses each location would incur.
- Insured loss calculation – calculates the losses the insurance company may face based on the policy characteristics (i.e. limits, coverages, deductibles).



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Thank You