



### The Advisory Group on Life Insurance has scheduled 10<sup>th</sup> CILA

**Date:** 28<sup>th</sup> November, 2014 (Friday)

**Venue:** Hotel Sea Princess, Plot No.969, Juhu Tara Road, Juhu Beach, Santacruz West, Mumbai, Maharashtra 400049

**Timings:** 09:00am – 05:30pm

#### Background:

CILA is the flagship event of the Institute of Actuaries India, in the Life Insurance area. It is an annual seminar organized by the 'Life Insurance Advisory Group' of the Institute.

The objective of the seminar is to present, discuss and deliberate on the various issues that are of significance today to the Indian Life Insurance Industry. The seminar is a combination of speeches, presentation and panel discussions. The coverage is broad so as to be of interest to a diverse set of participants working in different areas of the life insurance industry.

The content, in large parts is non-actuarial, non-technical and hence of relevance to the non-actuarial audience as well. In the past, we have seen a significant part of the audience drawn from very diverse areas of Life Insurance practice.

Further, the seminar provides a platform to bring together various view points on many different issues of significance. It also provides an opportunity to each participant to interact, participate and air his views.

#### Seminar will cover the following:-

- Review of the Life Industry, Structure, Regulations, with insight on current happenings and future directions.
- Things the Life Industry could have done differently
- Post Retirement Products, need for protection when people live longer
- Taxation of the Life Insurance Industry – Key issues
- Towards better Governance of 'With Profits' Products, enhancing transparency

#### Panel Discussions on

- Recent Regulatory changes, impact on pricing, customer/company value, product simplicity, mis-selling and innovation
- Changing Role of Appointed Actuary
- Challenges of Distribution Strategy

#### Speakers:

**Thomas Matthew**, Ex MD (LIC); **Puneet Nanda**, ED, (ICICI Prudential Life); **Heerak Basu** (Tata AIA); **Sunil Sharma** (Kotak); **Chirag Rathod** (Canara HSBC); **B N Rangarajan** (Exide Life); **Daisy Ning**, (Swiss Re Asia); **Nilesh Sathe** (LIC); **Anand Pejavar** (SBI Life); **N M Govardhan**; **Rajesh Dalmia** (EY); **Vivek Jalan** ( Towers Watson); **Sanket Kawatkar** (Milliman India), **Vinod Kumar**, IAI,



### Who Should Attend?

All financial professionals associated with the Life Insurance industry.

### General Matters

- Registration Fees : Rs.5000/- (+ 12.36% Service Tax)
- Registration **Ends** 20<sup>th</sup> November, 2014
- Register at: <http://www.actuariesindia.org.in/seminarRegistration.aspx>
- Dress Code: Smart Casual
- CPD Credit for IAI Members: 4 HRS (As per APS 9)
- Point of Contact for any query: Quintus Mendonca ([quintus@actuariesindia.org](mailto:quintus@actuariesindia.org))

**Rajesh Dalmia**  
President, IAI

**Sanjeev Pujari**  
Chair, Life Insurance Advisory Group

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