



8th Capacity Building Seminar in General Insurance organized by the Advisory Group on General Insurance

Date: Thursday, 22nd and Friday, 23rd February 2018

Time: 09:30 am to 06:00 pm

Venue: Hotel Sea Princess, Juhu Beach, Mumbai 400049. Tel: 26469500, 26611111

The Seminar would focus on the following topics:

The intent of the seminar is to build and further strengthen actuarial skill within the General Insurance domain and is likely to be attended by Appointed Actuaries and actuarial team-members of General Insurance companies and Consulting Firms. The seminar will cover topics on major lines of businesses in a general insurance company and work areas of annual valuation and reporting work of Appointed Actuaries. Following are the sessions planned:

- **Motor Insurance:** Market overview and recent developments, aspects of underwriting and claim management
- **Motor Insurance:** Modeling and pricing of a motor portfolio covering specifics of GLM modeling
- **Crop Insurance:** Market overview and recent developments, key aspects of pricing, Challenges in reserving for crop insurance
- **Overview of the products suite of a large general insurer**
- **Some niche products launched across the world in general insurance**
- **Discussion on questions and (possible) ambiguities related to FCR preparation**
- **Key aspects of peer review of annual reserving of general insurance companies**
- **Applications of advanced data analytics in a general insurance company**

Speakers: Senior professionals from the industry and actuaries have kindly agreed to speak in the sessions. Some of speakers are **Sanjay Datta** (Chief – Underwriting, Claims and Reinsurance), **Navneet Bhatt** (Head of Auto Product, Tata AIG), **Hitesh Kotak** (CEO, Munich Re India), **Hiten Kothari** (Appointed Actuary, HDFC Ergo General Insurance Co Ltd), **Mr Charles Ashirvatham** (DGM, GIC Re), **Megha Garg** (former Appointed Actuary of AIC), **Chirag Bhojani** (VP, Business Intelligence, ICICI Lombard), **Sameer Kakrambe** (HDFC Ergo)

Prerequisite: There are no prerequisites.

Who Should Attend? The seminar is primarily for IAI members who wish to enhance their skills in General Insurance domain.

General Points:

- ✓ **Participation Fees – Excluding taxes**

Student	3750
Fellows	7500
Non Members	9000

- ✓ **Dress Code:** Business Casual
- ✓ **CPD Credit for IAI members:** 12 hours (Technical), as per APS9
- ✓ **Registration: Start Date – 17th January, 2018**
- ✓ **Capacity:** Admission will be on first-come-first served basis subject to receipt of payment.

Register at: <http://www.actuariesindia.org>

Contact: Gururaj Nayak @ hod@actuariesindia.org or Binita Rautela at marketing@actuariesindia.org for any assistance.

Sanjeeb Kumar
President, IAI

Biresh Giri
Chair, General Insurance Advisory Group