



# Institute of Actuaries of India

302, Indian Globe Chambers, 142, Fort Street, Off D N Road, Mumbai - 400 001  
+ 91 22 67843333

## 5<sup>th</sup> Capacity Building Seminar on Health Care Insurance in India & 11<sup>th</sup> Seminar on Current Issues in Health Care Insurance

Date: 4<sup>th</sup> & 5<sup>th</sup> Dec, 2017; Monday & Tuesday

Venue: Plazzio Hotel, 292-296, Sector 29, City Center, Gurugram, Haryana 122001,  
Tel: 0124 -491 5000

**A. Capacity Building Seminar (4<sup>th</sup> Dec, 2017):** The focus of this Capacity Building Seminar is on Pricing of Health Insurance Products. The product pricing plays a pivotal role in any organization. Specifically, pricing is one of the key bedrock of success of the insurance company in the long run. Health Insurance is considered to be quite complex in nature and needs actuaries who have expertise in different facets of Health Insurance to price products appropriately. As in the past, Advisory Group on Health Insurance is determined to promote actuarial talent to meet the growing demand in this field and current seminar is a step in that direction. Apart from pricing techniques we are also planning to cover different aspects like underwriting, business planning related to pricing, application of economic capital in pricing and data science techniques related to product pricing.

### Who Should Attend Capacity Building Seminar?

The seminar is for budding actuaries who would like to hone their skills in pricing of health insurance products. There will be exercises based in Excel, hence, please carry laptops with you. Non-actuaries working in related areas and interested in knowing basics of pricing may also join.

**B. Current Issues Seminar (5<sup>th</sup> Dec, 2017):** Health Insurance in India has huge potentials to grow in times to come. High growth also means increased intensity of competition, new channels to reach customers, innovative products propositions, new sets of challenges, etc. The Seminar on Current Issues in Health Insurance will provide an opportunity to deliberate on these opportunities and challenges together as an industry.

### Who Should Attend Current Issues Seminar?

Anyone who wants to enhance his knowledge about Health Insurance Industry will benefit by attending this seminar. Those who are directly or indirectly associated with health insurance industry or would like to associate in future may take this opportunity to get better insights of the current issues facing the industry.

**Speakers:** The seminars would be graced by the renowned leaders from the Industry to share their views and insights on the topics on emerging trends in Health Insurance.

**General Points:** The delegate is free to attend either of the seminar or both.

**Registration Fees (Exclusive of 18% GST):-**

	Fees for 5 <sup>th</sup> Capacity Building Seminar	Fees for 11 <sup>th</sup> Current Issues Seminar	Discounted fees for both events
IAI Student members	Rs. 2,500	Rs. 2,500	Rs. 5,000
IAI Other members	Rs. 5,000	Rs. 5,000	Rs. 7,500
Non Members	Rs. 6,000	Rs. 6,000	Rs. 9,000



# Institute of Actuaries of India

302, Indian Globe Chambers, 142, Fort Street, Off D N Road, Mumbai - 400 001

+ 91 22 67843333

## General Information:

- ✓ Registration Fees is exclusive of 18% GST
- ✓ Registration closing date for both venues is **27<sup>th</sup> November, 2017.**
- ✓ Login to your account on IAI website to Register  
<http://www.actuariesindia.org/login.aspx>
- ✓ Accommodation booking at:  
[http://www.actuariesindia.org/subMenu.aspx?id=255&val=Accomadation\\_Details](http://www.actuariesindia.org/subMenu.aspx?id=255&val=Accomadation_Details)
- ✓ CPD Credit for IAI Members: 6 hours each- Technical (As per APS 9 -Rev. Ver 2)

**Vishwanath Mahendra**  
Chair, Health & Care Insurance Advisory Group  
India

**Sanjeeb Kumar**  
President, Institute of Actuaries of