# Institute of Actuaries of India

**Subject CS1-Actuarial Statistics (Paper B)** 

## **December 2022 Examination**

## **INDICATIVE SOLUTION**

#### Introduction

The indicative solution has been written by the Examiners with the aim of helping candidates. The solutions given are only indicative. It is realized that there could be other points as valid answers and examiner have given credit for any alternative approach or interpretation which they consider to be reasonable.

Solution 1:		
i)	> data<-read.csv("weights.csv") > summary(data)  Gender Weights Day  Length:216 Min.: 5.00 Min.: 1.00  Class:character 1st Qu.: 7.00 1st Qu.: 9.00  Mode:character Median:10.00 Median:17.00  Mean:10.22 Mean:17.16  3rd Qu.:13.00 3rd Qu.:25.25  Max.:16.00 Max.:34.00	(1) (1)
		[2]
ii)	> weight_M <- subset(data\$Weights, data\$Gender == "M", select = c(data\$Weights), drop = FALSE)  Alternate:  M_subset<-data[data\$Gender=="M",] weight_M <- M_subset\$Weights  Marks given for other valid alternate solutions.	(1)
	> nm <- length(weight_M) -1 /* n-1 > sm <- sd(weight_M) > nm [1] 107 > sm [1] 2.306458	(0.5) (0.5)
	> sm*sqrt(nm/qchisq(c(0.95,0.05),nm)) [1] 2.075453 2.601171	(1) <b>[3]</b>
iii)	<pre>&gt; mum&lt;-12 &gt; xbarm &lt;-mean(weight_M) &gt; nm &lt;- length(weight_M) &gt; Statisticm &lt;- ((xbarm-mum)/(sm/sqrt(nm)))</pre>	(0.5) (0.5) (0.5)
	> Statisticm [1] 3.295867	(1)
	> 1- pnorm(Statisticm) [1] 0.0004905918	(1)
	p-value <5%, there is no significant evidence to accept the null hypothesis	[Max 3]
	Alternate: One Sample t-test	
	data: weight_M t = 3.2959, df = 107, p-value = 0.001332 alternative hypothesis: true mean is not equal to 12 95 percent confidence interval:	(2)
	12.29151 13.17145 sample estimates: mean of x	(0.5)
	12.73148 p- value = .001332 <5%, there is no significant evidence to accept the null hypothesis	(1) [Max 3]
iv)	> weight_F <- subset(data\$Weights, data\$Gender == "F" , select = c(data\$Weights), drop = FALSE)	(1)

CS1B-1222 IAI > nf <- length(weight\_F) (0.5)> xbarf (0.5)[1] 7.703704 > sf <- sd(weight F) (0.5)> nf [1] 108 > sf [1] 2.079087 > Statisticf <- ((xbarf-muf)/(sf/sqrt(nf))) > Statisticf [1] 3.517459 (0.5)> pnorm(Statisticf) [1] 0.0002178499 p-value <5%, there is no significance evidence to accept the null hypothesis (0.5)Alternate: (1) F subset<-data[data\$Gender=="F",] weight F <- F subset\$Weights t.test(weight\_F,mu=7,alternative = "two.sided") (1) (2)One Sample t-test data: weight\_F t = 3.5175, df = 107, p-value = 0.0006407 alternative hypothesis: true mean is not equal to 7 95 percent confidence interval: 7.307108 8.100300 sample estimates: mean of x 7.703704 The required p value is 0.0006407. (1)p-value <5%, there is no significance evidence to accept the null hypothesis [Max 4] v) > set.seed(2022) > male<-c(rnorm(10,mum,sm)) (1)> female<-c(rnorm(10,muf,sf)) (0.5)> mean(male) [1] 10.69983 > mean(female) [1] 7.015142 > t.test(male,female,paired=TRUE,alternative="less",mu=5) (2) Paired t-test data: male and female t = -1.7111, df = 9, p-value = 0.06061 alternative hypothesis: true mean difference is less than 5 95 percent confidence interval: -Inf 5.093811 sample estimates: mean difference 3.684693 Since p-value >5%, there is no strong evidence to reject null hypothesis (0.5)The average weights used by females is 3.7kg lesser than weights used by male (0.5)[Max 4]

[16 Marks]

```
Solution 2:
  i)
         > abc <- c(-6,-10,3,18,-10,1,3,-13,-14,13)
         > xyz <- c(8,0,-4,10,20,8,0,10,5,-19)
         > pqr <- c(-20,19,3,13,20,7,-3,13,20,1)
         > lmn <- c(14,4,5,15,19,9,6,10,7,16)
         > abc_mean = mean(abc)
         > xyz_mean = mean(xyz)
         > pqr_mean = mean(pqr)
         > Imn_mean = mean(Imn)
         > print(abc_mean)
         [1] -1.5
         > print(pqr_mean)
         [1] 7.3
         > print(xyz_mean)
         [1] 3.8
         > print(lmn_mean)
         [1] 10.5
         > abc_sd = sd(abc)
         > xyz_sd = sd(xyz)
         > pqr_sd = sd(pqr)
         > lmn_sd = sd(lmn)
         > print(abc_sd)
         [1] 11.00757
         > print(pqr_sd)
         [1] 12.62317
         > print(xyz_sd)
         [1] 10.46476
         > print(lmn_sd)
         [1] 5.190804
```

[Max 5]

```
> r_abc_xyz = cor(abc,xyz)
> r_abc_pqr = cor(abc,pqr)
> r_abc_lmn = cor(abc,lmn)
> r_xyz_pqr = cor(xyz,pqr)
> r_xyz_lmn = cor(xyz,lmn)
> r_pqr_lmn = cor(pqr,lmn)
> print(r_abc_xyz)
[1] -0.4456345
> print(r_abc_pqr)
[1] -0.2842739
> print(r_abc_lmn)
[1] 0.2634939
> print(r_xyz_pqr)
[1] 0.2923746
> print(r_xyz_lmn)
[1] 0.2577296
> print(r_pqr_lmn)
[1] -0.08393819
```

ii)

```
iii)
       > cor.test(abc,xyz,method="pearson",alternative="two.sided",conf.level = 0.95)
                 Pearson's product-moment correlation
                                                                                                                 (1)
       data: abc and xyz
       t = -1.408, df = 8, p-value = 0.1968
       alternative hypothesis: true correlation is not equal to 0
       95 percent confidence interval:
       -0.8396649 0.2557513
       sample estimates:
           cor
       -0.4456345
       > cor.test(pqr,lmn,method="pearson",alternative="two.sided",conf.level = 0.95)
                                                                                                                 (1)
                 Pearson's product-moment correlation
       data: pqr and lmn
       t = -0.23825, df = 8, p-value = 0.8177
       alternative hypothesis: true correlation is not equal to 0
       95 percent confidence interval:
       -0.6777458 0.5761368
       sample estimates:
           cor
       -0.08393819
                                                                                                                 (1)
       Confidence interval for correlation coefficient between returns of ABC Oil and XYZ Airways is
       (-0.84,0.26). Since it does not contain -1, we can say that there is no possibility of a perfect
       negative correlation at 5% level of significance.
                                                                                                                 (1)
       Confidence interval for correlation coefficient between returns of PQR Realty and LMN Bank
       is (-0.68,0.58). Since it does not contain -1, we can say that there is no possibility of a perfect
       negative correlation at 5% level of significance.
                                                                                                                 [4]
iv)
       > pABC = 0.50
       > pXYZ = 0.50
       > pPQR = 0.75
       > pLMN = 0.25
       > strat_A = pABC * abc + pXYZ * xyz
       > print(mean(strat_A))
       [1] 1.15
       > strat_B = pPQR * pqr + pLMN * lmn
                                                                                                               (1.5)
       > print(mean(strat_B))
       [1] 8.1
                                                                                                               (0.5)
       Since, strategy B gives higher mean returns, it would be wise to go with strategy B, if mean
       returns is the metric to be targeted.
                                                                                                                 [2]
v)
       H_0: Variance of Returns from Strategy A = Variance of Returns from Strategy B
                                                                                                                 (1)
       H₁: Variance of Returns from Strategy A ≠ Variance of Returns from Strategy B
```

```
> var.test(x=strat_A,y=strat_B,conf.level = 0.90)

F test to compare two variances

data: strat_A and strat_B

F = 0.35856, num df = 9, denom df = 9, p-value = 0.1426
alternative hypothesis: true ratio of variances is not equal to 1

90 percent confidence interval:
0.112795 1.139835

sample estimates:
ratio of variances
0.3585634
```

Since the p-value 0.1426 > 10%, we have sufficient evidence to accept the null hypothesis at the 10% level of significance. Hence, the investor's assumption of the two strategies being equally risky seems reasonable.

(1)

[4]

```
vi)
```

```
> sd_A1 = (pABC^2 * abc_sd^2 + 2 * pABC * pXYZ * abc_sd * xyz_sd * -0.83 + pXYZ^2 * xyz_s
d^2)^(1/2)
> sd_A2 = (pABC^2 * abc_sd^2 + 2 * pABC * pXYZ * abc_sd * xyz_sd * 0.26 + pXYZ^2 * xyz_sd
^2)^(1/2)
> print(sd A1)
[1] 3.140851
> print(sd_A2)
[1] 8.523165
> sd_B1 = (pPQR^2 * pqr_sd^2 + 2 * pPQR * pLMN * pqr_sd * lmn_sd * -0.68 + pLMN^2 * lm
n_sd^2)^(1/2)
> sd_B2 = (pPQR^2 * pqr_sd^2 + 2 * pPQR * pLMN * pqr_sd * lmn_sd * 0.58 + pLMN^2 * lmn
_sd^2)^(1/2)
> print(sd_B1)
[1] 8.637509
> print(sd B2)
[1] 10.27457
```

The limits for standard deviation of Strategy A are (3.14, 8,52) and the limits for standard deviation of Strategy B are (8.64, 10.27).

Based on Metric 2, since Strategy A has lower range of standard deviation, Strategy A would be selected.

[Max 4]

**vii)** We develop limits for the risk-adjusted returns under Strategies A and B using the following code:

```
> RAR_A1 = mean(strat_A)/sd_A1

> RAR_A2 = mean(strat_A)/sd_A2

> RAR_B1 = mean(strat_B)/sd_B1

> RAR_B2 = mean(strat_B)/sd_B2

> print(RAR_A1)

[1] 0.3661428
```

```
> print(RAR_A2)
        [1] 0.1349264
        > print(RAR_B1)
        [1] 0.9377704
        > print(RAR_B2)
        [1] 0.788354
                                                                                                         (1)
        Based on the above the limits for Risk-Adjusted Return for Strategy A are (0.13,0.37) and limits
        for Strategy B are (0.79,0.94). Since Strategy B gives higher risk-adjusted returns, we should go
        for Strategy B using Metric 3.
        Strategy B gives higher returns and has higher risk, but it eventually ends up giving higher risk
                                                                                                         (1)
        adjusted returns (i.e. more returns per unit of risk) as compared to Strategy A.
                                                                                                         [2]
                                                                                                 [24 Marks]
Solution 3:
  i)
        > #i.
        > PA<-read.csv("PA_Data.csv")
                                                                                                         (1)
        > model1<-glm(Claim~Gender*Health+Age,family=poisson(lin="log"),data=PA)
                                                                                                         (2)
        > summary(model1)
                                                                                                         (1)
        Call:
        glm(formula = Claim ~ Gender * Health + Age, family = poisson(lin = "log"),
           data = PA
        Deviance Residuals:
                   1Q Median
           Min
                                  3Q
                                         Max
        -1.40121 -0.78101 0.03472 0.42900 1.37735
        Coefficients:
                      Estimate Std. Error z value Pr(>|z|)
        (Intercept)
                          0.17452 0.95762 0.182 0.8554
        GenderM
                           0.06235  0.46853  0.133  0.8941
        HealthNonDiabetic
                              Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
        (Dispersion parameter for poisson family taken to be 1)
           Null deviance: 30.147 on 19 degrees of freedom
         Residual deviance: 13.179 on 15 degrees of freedom
        AIC: 62.146
                                                                                                    [Max 4]
        Number of Fisher Scoring iterations: 5
  ii)
        > #linear predictor for Model 1 is
        > # a+b1X1+b2X2+b3X3+b4X1X2 where
                                                                                                         (1)
        Alt: 0.17452 + .06235X1 -1.31680X2 + .02248X3 -.10401X1X2
                                                                                                         (1)
        > # X1 = 0 for Female Gender and 1 for Male Gender
        > # X2 = 0 for Diabetic and 1 for Non Diabetic
                                                                                                         (1)
                                                                                                       (0.5)
        > # X3 is Age
        > # X1X2 indicates interaction term between Gender and Health Condition
                                                                                                       (0.5)
                                                                                                    [Max 3]
```

```
iii)
      > #iii.
                                                                                                     (0.5)
                                                                                                       (1)
      > # Gender is not significant
                                                                                                     (0.5)
      > # Health Condition is significant
                                                                                                     (0.5)
      > # Age is not significant
      > # Interaction term between Gender and Health condition is not significant
                                                                                                     (0.5)
      > #Scaled deviance = 13.179
      > #AIC = - 2LogL(Model) + 2*Parameters
      > #LogL(Model) = Parameters - AIC/2
                                                                                                       (2)
      > L<- 4- model1$aic/2
      > L
      [1] -27.07302
                                                                                                  [Max 4]
      > #Log Likelihood of Model1 is -27.07302
iv)
      > #iv.
                                                                                                       (1)
      > model2<-glm(Claim~Health+Age,family=poisson(lin="log"),data=PA)
      > model2$aic < model1$aic
      [1] TRUE
      > # Model 2 AIC is lower than Model 1 showing Model2 outperforms Model1
                                                                                                     (1.5)
                                                                                                  [Max 2]
v)
                                                                                                       (1)
      > #v.
      > summary(model2)
      glm(formula = Claim ~ Health + Age, family = poisson(lin = "log"),
        data = PA
      Deviance Residuals:
                1Q Median
                                3Q
                                       Max
      -1.38527 -0.76449 0.06081 0.36914 1.40103
      Coefficients:
               Estimate Std. Error z value Pr(>|z|)
      (Intercept)
                    0.21958  0.87208  0.252  0.801208
      Age
                  Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 '' 1
      (Dispersion parameter for poisson family taken to be 1)
        Null deviance: 30.147 on 19 degrees of freedom
      Residual deviance: 13.201 on 17 degrees of freedom
      AIC: 58.168
      Number of Fisher Scoring iterations: 5
                                                                                                     (1.5)
      > #Age is not significant and thus can be dropped to improve the model
```

Give full marks in case reached to same conclusion using alternate methods.

```
(1.5)
> model3<-glm(Claim~Health,family=poisson(lin="log"),data=PA)
> summary(model3)
Call:
glm(formula = Claim ~ Health, family = poisson(lin = "log"),
  data = PA)
Deviance Residuals:
  Min
          1Q Median
                          3Q
                                Max
-1.22474 -0.81754 -0.07119 0.27453 1.44149
Coefficients:
         Estimate Std. Error z value Pr(>|z|)
              (Intercept)
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 '' 1
(Dispersion parameter for poisson family taken to be 1)
  Null deviance: 30.147 on 19 degrees of freedom
Residual deviance: 14.436 on 18 degrees of freedom
AIC: 57.403
Number of Fisher Scoring iterations: 5
> model3$aic < model2$aic
[1] TRUE
>
> # Under Model 3. AIC reduced from 58.17 to 57.40
                                                                                                 (1)
                                                                                             [Max 5]
> #vi.
> Student1<- data.frame(Gender ="M",Health ="Diabetic",Age=30)
> Actuary2<- data.frame(Gender = "F", Health = "NonDiabetic", Age = 50)
                                                                                                 (1)
                                                                                               (0.5)
> # Price = 5000 * expected number of claims
                                                                                                 (1)
> # Price of student1 is 12240.06 for Model 2 and 15625 for Model 3
> 5000*predict.glm(model2,newdata = Student1,type= "response")
                                                                                                 (1)
    1
12240.06
                                                                                               (0.5)
> 5000*predict.glm(model3,newdata = Student1,type= "response")
  1
> # Price of Actuary2 is 4797.457 for Model 2 and 3750 for Model 3
                                                                                               (0.5)
> 5000*predict.glm(model2,newdata = Actuary2,type= "response")
4797.457
                                                                                               (0.5)
> 5000*predict.glm(model3,newdata = Actuary2,type= "response")
 1
3750
                                                                                                 (2)
> #Under both models, Student1 price is coming higher.
> #Since student is diabetic. Under both models, health condition
> # is significant and for non-diabetic, parameter value is negative
> #implying lower claims for non-diabetic
                                                                                             [Max 7]
```

vi)

```
vii) a)
        > #vii. a.
        > Student1_mean=predict.glm(model3,newdata = Student1,type= "response")
                                                                                                             (0.5)
        > Actuary2 mean=predict.glm(model3,newdata = Actuary2,type= "response")
                                                                                                             (0.5)
        > #price in case of modified product is
        > # 4000* expected number of claims + 2000 * probability of 1 or more claim.
                                                                                                             (0.5)
        > #price of Student1:
        > #compute probability of 0
                                                                                                             (1.5)
        > sp0<-dpois(0,Student1_mean)
        > 4000*Student1 mean + 2000*(1-sp0)
                                                                                                               (2)
            1
        14412.13
        > #price for Actuary2
        > ap0<-dpois(0,Actuary2_mean)
                                                                                                               (1)
        > 4000*Actuary2_mean + 2000*(1-ap0)
                                                                                                               (1)
        4055.267
                                                                                                          [Max 6]
   b)
        > #vii. b.
        > Student1_mean
          1
        3.125
        > #For student1, expected claims are 3.125. Since, more claims are expected
        > # for Student1, reduction of payment lead to more saving than
                                                                                                               (1)
        > # extra payment for 1st claim and thus, less price
        > Actuary2_mean
          1
        0.75
                                                                                                               (1)
        > #Whereas for Actuary2, expected claims are 0.75 close to 1.
        > #thus, more payment expected for Actuary2 resulting in higher price.
                                                                                                          [Max 2]
```

[33 Marks]

#### Solution 4:

i) a) We define two data sets w\_draw and r\_draw corresponding to the white balls and red balls to be matched for cases A to I.

R Code and Output:

> w\_draw <- c(5,5,4,4,3,3,2,1,0) # white balls to be matched corresponding to cases A to I

> r\_draw <- c(1,0,1,0,1,0,1,1,1) # red balls to be matched corresponding to cases A to I

[2]

**b)** Formula for the probability mass function of Hyper-Geometric Distribution in terms of the arguments specified in the question is given below:

$$P(X=x) = {}^{m}C_{x} * {}^{n}C_{(k-x)} / {}^{(m+n)}C_{k}$$

Where -

```
x = 0, 1, 2, 3, \dots
0 
(p = m/(m+n))
```

c) Further we define variables prob\_w\_draw and prob\_r\_draw to determine the probabilities under hypergeometric distribution where w\_draw and r\_draw will be used as input, m will be the successes (5 and 1), n will be the failures (64 and 25) and k will be the number of balls drawn i.e. sample size (5 and 1)

```
R Code and Output:
```

```
> prob w draw <- dhyper(w draw,m=5,n=64,k=5)
```

> print(prob w draw)

- [1] 8.897974e-08 8.897974e-08 2.847352e-05 2.847352e-05 1.793832e-03
- [6] 1.793832e-03 3.707252e-02 2.826780e-01 6.784271e-01
- > prob\_r\_draw <- dhyper(r\_draw,m=1,n=25,k=1)
- > print(prob\_r\_draw)
- [1] 0.03846154 0.96153846 0.03846154 0.96153846 0.03846154 0.96153846
- [7] 0.03846154 0.03846154 0.03846154

(2)[Max 4]

[2]

[1]

(2)

[2]

d) Finally, we define prob\_draw to be the multiplication of prob\_w\_draw and prob\_r\_draw assuming the draws are independent of each other.

#### R Code and Output:

```
> prob_draw = prob_w_draw * prob_r_draw # multiplication of probabilities
> print(prob draw)
```

- [1] 3.422298e-09 8.555745e-08 1.095135e-06 2.737838e-05 6.899352e-05 1.724838e-03
- [7] 1.425866e-03 1.087223e-02 2.609335e-02

e) We define another data set prize which defines the prize amounts for Cases A to I.

### R Code and Output:

- > prize <- c(20000000,1000000,50000,100,100,7,7,4,4)
- > print(prize)
- [1] 2e+07 1e+06 5e+04 1e+02 1e+02 7e+00 7e+00 4e+00 4e+00

f) We then define amt by multiplying prob\_draw with prize to arrive at the expected amount one can win from the lottery / jackpot.

### R Code and Output:

- > amt = prize \* prob\_draw
- > print(amt)
- [1] 0.068445956 0.085557445 0.054756765 0.002737838 0.006899352 0.012073867
- [7] 0.009981063 0.043488918 0.104373403
- > print(sum(amt))

[1] 0.3883146

g) Since, the expected prize amount is INR 0.39 and the prize of the lottery ticket is INR 0.50, there is a profit of INR 0.11 implicit in the ticket price.

[2]

[1]

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**ii)a)** Formula for the probability mass function of Binomial Distribution in terms of the arguments specified in the question is given below:

 $P(X=x) = {}^{k}C_{x} * (p)^{x} * (1-p)^{(k-x)}$ 

```
Where –

x = 0, 1, 2, 3, ......

0 < p < 1

(p = m/(m+n))

[2]
```

b) The joint probabilities and the expected prize money pay-out is re-determined using binomial distribution for determining matching probabilities:

```
R Code and Output:
> prob_w_draw_bin <- dbinom(w_draw,5,5/69,log=FALSE)</pre>
> print(prob_w_draw_bin)

[1] 1.998042e-06 1.998042e-06 1.278747e-04 1.278747e-04 3.273592e-03

[6] 3.273592e-03 4.190197e-02 2.681726e-01 6.865219e-01
                                                                                                  (1.5)
> prob_r_draw_bin <- dbinom(r_draw,1,1/26,log=FALSE)</pre>
> print(prob_r_draw_bin)
[1] 0.03846154 0.96153846 0.03846154 0.96153846 0.03846154 0.96153846
                                                                                                  (1.5)
[7] 0.03846154 0.03846154 0.03846154
> prob_draw_bin = prob_w_draw_bin * prob_r_draw_bin
  print(prob_draw_bin)
[1] 7.684776e-08 1.921194e-06 4.918257e-06 1.229564e-04 1.259074e-04
                                                                                                   (1)
[6] 3.147684e-03 1.611614e-03 1.031433e-02 2.640469e-02
> amt_bin = prize * prob_draw_bin
> print(amt_bin)
[1] 1.53695522 1.92119403 0.24591284 0.01229564 0.01259074 0.02203379 [7] 0.01128130 0.04125733 0.10561876
                                                                                                   (1)
  print(sum(amt_bin))
[1] 3.90914
```

iii) If we compare binomial probabilities with hyper-geometric probabilities:

- 1. For the power ball, the probabilities for all cases are same under both binomial and hyper-geometric distribution.
- 2. For white balls, the probabilities under binomial distribution tend to be higher than those under hyper-geometric distribution.
- 3. Due to this the expected pay-out determined using binomial distribution tends to be on the higher side as compared to one determined using hyper-geometric distribution.

iv) We use the formulae from the tables to determine the mean and variance for X using both binomial and hyper-geometric distributions.

```
R Code and Output:
> mean_x_hyper = 5 * 5/69
> mean_x_binom = 5 * 5/69
  print(mean_x_hyper)
                                                                             (1 marks for
[1] 0.3623188
 _print(mean_x_binom)
                                                                                 mean)
[1] 0.3623188
> var_x_hyper = 5*5*(69-5)*(69-5)/((69-1)*69^2)
  print(var_x_hyper)
[1] 0.3162954
                                                                             (1 marks for
 var_x_binom = 5 * 5/69 * (1-5/69)
> print(var_x_binom)
                                                                               variance)
```

[Max 4]

(1)

(1)

(1)

[Max 2]

#### [1] 0.3360639

Mean is the same in both cases.

However, variance under hyper-geometric distribution is lower as compared to the variance under the binomial distribution. This is because hyper-geometric distribution is a without replacement alternative of the binomial distribution. Since, after a trial, that observation is not replaced, the variability in the results is reduced.

(2 mark for comment on the difference.) [Max 3]

v) In reality, for lotteries, draws are done without replacement and hence hyper-geometric distribution would be more suitable in modelling matching probabilities.

(1)

However, as the size of the population (m+n) goes on increasing, binomial distribution provides a good approximation for hyper-geometric probabilities.

(1) [2]

[27 Marks]

\*\*\*\*\*\*\*\*