Local knowledge. Global power.



### **Enterprise Risk Management**

Marco Groot Wassink Chief Risk Officer - Asia

11<sup>th</sup> GCA – Mumbai – 12, 13 February 2009



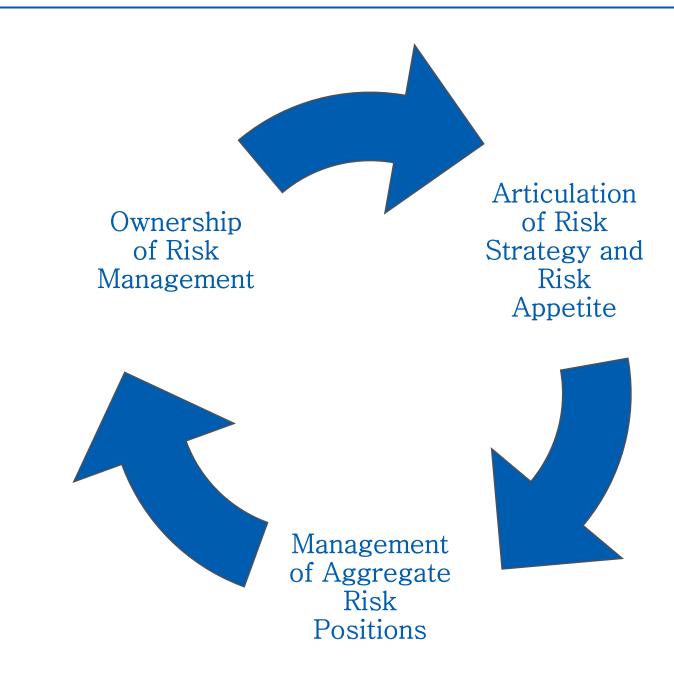




#### **Enterprise Risk Management in Context**

Local knowledge. Global power.





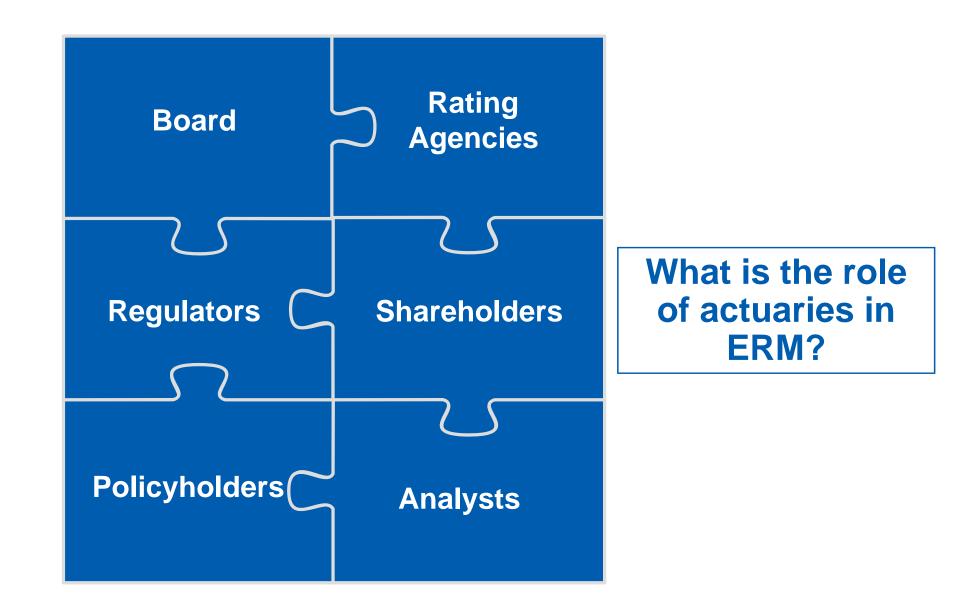


Increased complexity:

- o Products
  - Variable Annuities with guarantees (GMWB, GMAB, etc.)
- o Risk mitigation tools
  - Life insurance securitizations
  - Longevity bonds
  - Financial derivatives
- o Investment opportunities
  - CDS
  - CDO, CDO<sup>2</sup>
  - Swaps, swaptions
  - CMBS

# ERM facilitates conscious risk-return decisions and minimizes the likelihood of surprises







#### **Risk Governance**

Local knowledge. Global power.



#### **Decentralized**

-No centralized decisions making on risk and capital

-Full authority for business units

-ERM not possible

#### Committee

-Committee structure with participation of business units

#### **Delegation**

-Risk budgets are set centrally and allocated to business units

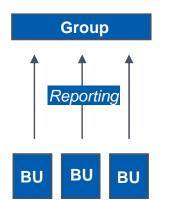
-Business units autonomous within the given limits

#### Centralized

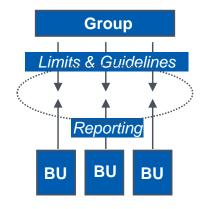
-Centralized decisions making on risk and capital

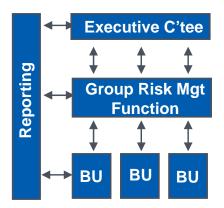
-Limited input from business units

-Common in large banks



Group		
\$	\$	\$
Joint Group Risk Mgt Committee		
\$	\$	\$
BU	BU	BU









Process facilitates conscious risk-return decisions and minimizes chances of surprises



Increased speed of risk

- Dynamic hedge programs (managed daily)
- o Market value measurement (assets and liabilities)
- Options (assets and liabilities)

# The risk management structure and processes need to be tied to the speed of the underlying risks

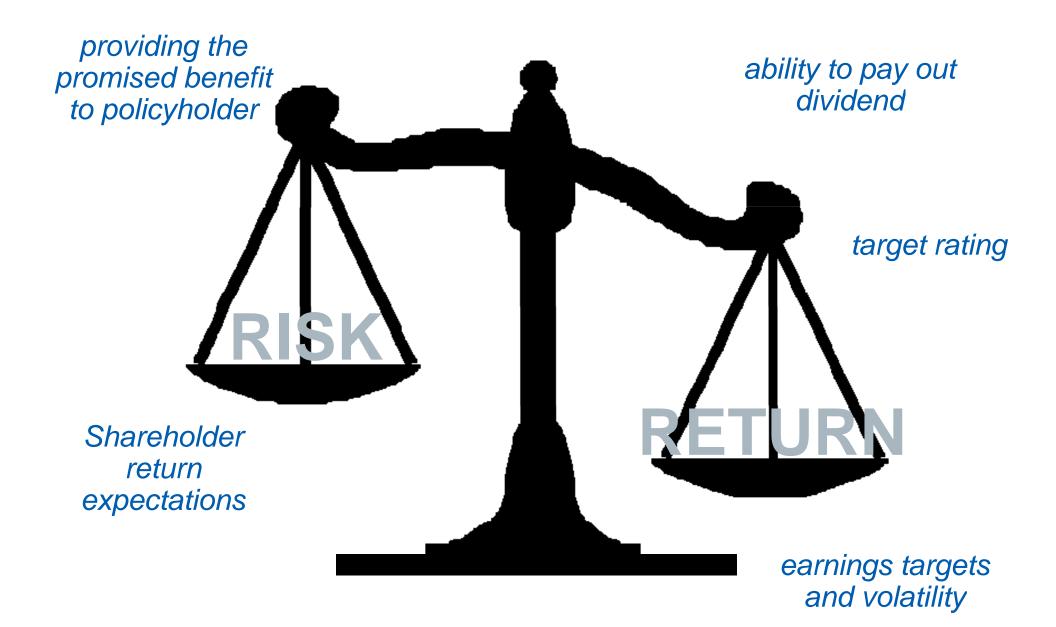


**Risk Appetite** 

Local knowledge. Global power.

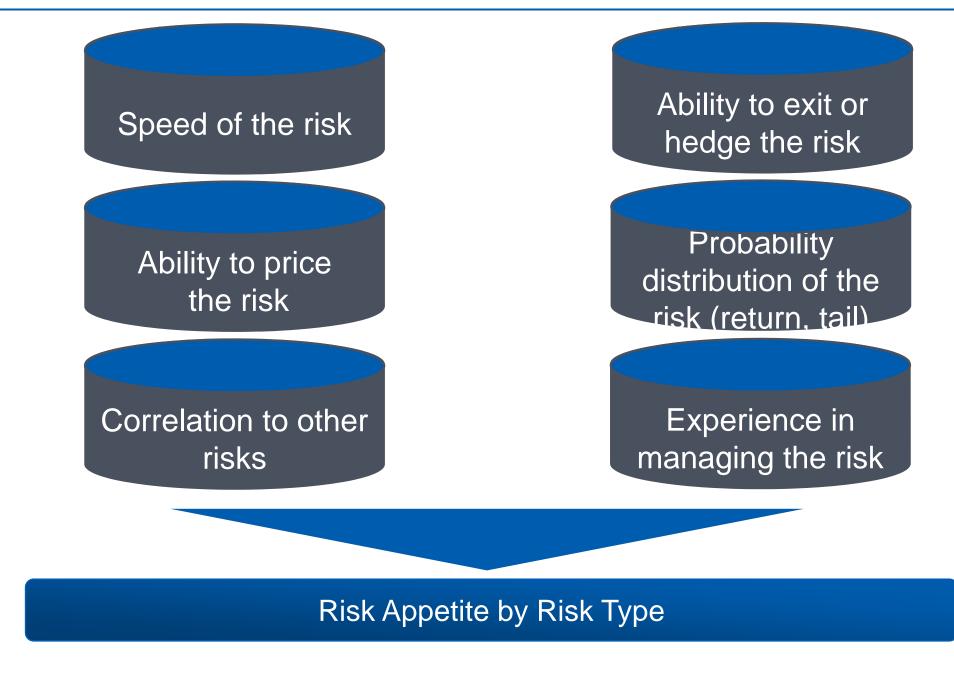
**Risk Appetite** 





#### Are All Risks Created Equal?



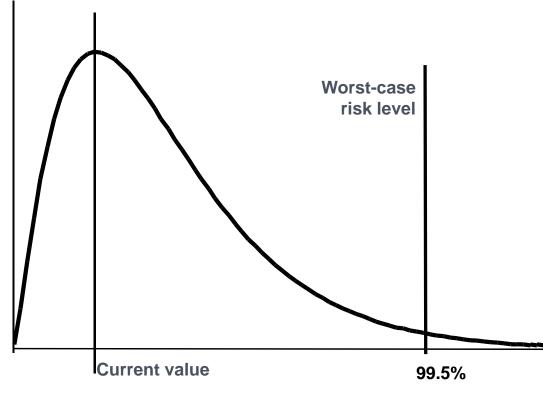




**Economic Capital Model** 



• ERM requires a common metric for all risks such that exposures can be compared and aggregated

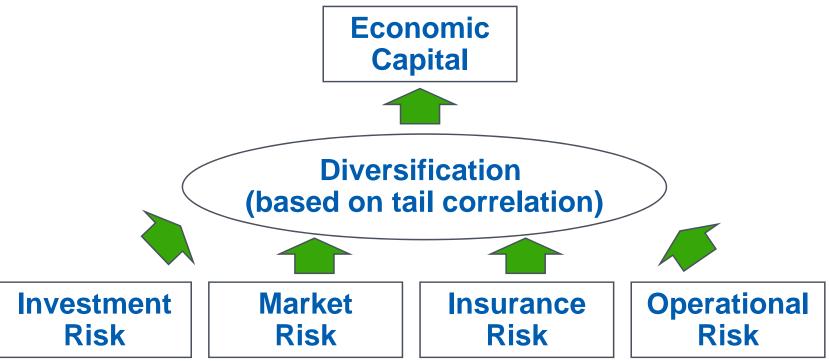


Economic Capital is defined as the level of capital required to ensure some likelihood [99.5%] of economic solvency over a specified time horizon [1 year]

#### **Economic Capital**

0

- Applies to all risk (investment, market, insurance, operational)
- Allows for diversification benefits between risks
  - Within a risk type
  - Within a business unit between risk types
  - Between business units
- o Tail correlation







Implementation Issues



Terminology	The whole enterprise needs to talk a common 'risk language'	
Quantification of Operational Risk	Internal and external loss data Risk self assessments Scenario Analysis Key risk indicators	
Computation Time	Stochastic valuations typically required Large amount of sensitivities required	
Board Sponsorship	ERM requires risk decision authority at a centralized level in the company	
Qualified Staff	Background in financial engineering, actuarial, audit / compliance (operational risk) Experience	



### **Questions?**

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